

**B&NES Energy Services Study**

**Enterprise Area Phase 1 Feasibility Study**

**034004**

17 July 2015

Revision 01



Revision	Description	Issued by	Date	Checked
00	Draft for client comment	BS	17/07/15	CC
01				

O:\034004 B&NES Energy District Study\F42 Sustainability\03 Reports\150717 BS 034004 Enterprise Area Phase 1 Feasibility Study 01.docx

This report has been prepared for the sole benefit, use and information of B&NES Council for the purposes set out in the report or instructions commissioning it. The liability of Buro Happold Limited in respect of the information contained in the report will not extend to any third party.

author **Ben Smallwood**

date **17/07/15**

approved

signature

date **17/07/15**



## Contents

<b>1</b>	<b>Executive Summary</b>	<b>11</b>
<b>2</b>	<b>Introduction</b>	<b>13</b>
2.1	Scope of study and methodology	13
<b>3</b>	<b>Context</b>	<b>14</b>
3.1	Policies and targets	14
3.2	Previous studies	14
3.3	2050 Energy Pathways	15
3.4	Energy prices	16
3.5	Enterprise Area characteristics	17
<b>4</b>	<b>Stakeholders and Potential Consumers</b>	<b>19</b>
4.1	Defining potential consumers	19
4.2	Shortlisting consumers	19
4.3	Stakeholder workshop	22
<b>5</b>	<b>Energy Supply Options</b>	<b>23</b>
5.1	Options development	23
5.2	District verses building application	25
5.3	2050 Energy Pathways	<b>Error! Bookmark not defined.</b>
<b>6</b>	<b>Scheme Options</b>	<b>26</b>
6.1	Cluster long list	26
6.2	Cluster prioritisation	26
6.3	Cluster shortlist	26
<b>7</b>	<b>Options Assessment</b>	<b>29</b>
7.1	Techno-economic assessment	29
7.2	Options appraisal	32
7.3	Assessment summary	<b>Error! Bookmark not defined.</b>
7.4	Improving the viability of North Quay	33
<b>8</b>	<b>Governance and the Council's Role</b>	<b>35</b>
8.1	Component 1 overview	<b>Error! Bookmark not defined.</b>
8.2	Challenges of district heating	35
8.3	Preferred governance approach for Enterprise Area schemes	36
8.4	Community led schemes	41
8.5	Discussion of opportunities for MUSCo approach	43
<b>9</b>	<b>Conclusions and Recommendations</b>	<b>45</b>

9.1	District heating technologies	45
9.2	Options appraisal	45
9.3	Next steps	45
<b>Appendix A Consumer review</b>		
<b>Appendix B Stakeholder Engagement Record</b>		
<b>Appendix C Technical assumptions</b>		
<b>Appendix D Commercial assumptions and disclaimer</b>		
<b>Appendix E Capital cost schedules</b>		
<b>Appendix F Low carbon energy supply matrix</b>		
<b>Appendix G North Quay Energy Centre Layouts</b>		
<b>Table of Tables</b>		
Table 1—1	Summary of techno economic modelling results	11
Table 2—1	Methodology	13
Table 4—1	Motivations for heat network connection and anchor loads	19
Table 4—2	Excluded consumer list	20
Table 4—3	Site and cluster identification	20
Table 5—1	Summary of low carbon energy source assessment	24
Table 6—1	Cluster prioritisation attributes	26
Table 6—2	Cluster shortlist heating demand	27
Table 7—1	Technical analysis results	30
Table 7—2	Economic analysis results	30
Table 7—3	Options assessment criteria	58
Table 7—4	North Quay qualitative appraisal	58
Table 7—5	North Quay Plus qualitative appraisal	58
Table 7—6	North Quay Plus Plus qualitative appraisal	59
Table 7—7	South Bank qualitative appraisal	59
Table 7—8	Lower Bristol Road qualitative appraisal	59
Table 7—9	Unweighted scoring	32
Table 7—10	Range of scores and weighting	59
Table 7—11	IRR summary	33
Table 8—1	Examples of district heating schemes involving the public sector	35
Table 8—2	Lower Bristol Road key features relevant to governance	37
Table 8—3	Assessment of the suitability of different governance options for the scheme	37
Table 8—4	South Bank key features relevant to governance	38

Table 8—5	Assessment of the suitability of different governance options for the scheme	39
Table 8—6	North Quay key features relevant to governance	40
Table 8—7	Assessment of the suitability of different governance options for the scheme	40
Table 8—8	Overview of differences between renewable energy and district heating projects	41
Table 8—9	Community-led district heating schemes	42
Table 9—1	Stakeholder list and engagement record	50
Table 9—2	Technical assumptions	52
Table 9—3	CO <sub>2</sub> emission factor assumptions	52
Table 9—4	Commercial assumptions	53
<b>Table of Figures</b>		
Figure 1—1	Enterprise Area network options	11
Figure 1—2	Options assessment results	12
Figure 2—1	Techno-economic modelling approach	13
Figure 3—1	District heating priority areas (B&NES Core Strategy 2014)	14
Figure 3—2	Bath City Centre network map from AECOM study	14
Figure 3—3	Riverside network map from AECOM study	15
Figure 3—4	Impact of DECC electricity emission factor projections on heating CO <sub>2</sub> emissions (source: DECC <sup>1</sup> )	15
Figure 3—5	DECC electricity and gas projections to 2035	16
Figure 3—6	Spark gap projection to 2035 based upon DECC energy price projections	16
Figure 3—7	Enterprise Area characteristics plan	17
Figure 4—1	Consumer shortlist map	21
Figure 4—2	Stakeholder classification map	22
Figure 5—1	Impact of DECC electricity emission factor projections on heating CO <sub>2</sub> emissions (source: DECC <sup>1</sup> )	Error! Bookmark not defined.
Figure 6—1	Linear heat demand density	26
Figure 6—2	Cluster annual heat demands	Error! Bookmark not defined.
Figure 7—1	Options capital cost comparison	31
Figure 7—2	Comparison of CO <sub>2</sub> savings today and in 2035	31
Figure 7—3	Capital cost per tonne of CO <sub>2</sub> saved per year comparison	31
Figure 7—4	Operating costs and income – heat pump scheme	32
Figure 7—5	Operating costs and income – CHP scheme	Error! Bookmark not defined.
Figure 7—6	Operating costs and income – biomass scheme	Error! Bookmark not defined.
Figure 7—7	Net present value comparison (25 years – 3.5% discount factor)	31
Figure 7—8	Net present value normalised by heat sales (25 years – 3.5% discount factor)	31
Figure 7—9	Criterion weightings	Error! Bookmark not defined.

<b>Figure 7—10 Weighted scoring</b> .....	<b>33</b>
<b>Figure 7—11 Summary of sensitivity testing</b> .....	<b>34</b>
<b>Figure 8—1 Business model for district heating</b> .....	<b>35</b>
<b>Figure 8—2 Example MUSCo structure</b> .....	<b>44</b>



## Glossary

Term	Definition
AQMA	Air Quality Management Area
B&NES	Bath and North East Somerset
BH	BuroHappold Engineering
BWR	Bath Western Riverside
BWCE	Bath and West Community Energy
CHP	Combined heat and power
DEC	Display Energy Certificate
DECC	Department of Energy and Climate Change
DH	District heating
DHW	Domestic Hot Water
ESCo	Energy Services Company
HNDU	DECC Heat Networks Delivery Unit
HIU	Hydraulic Interface Unit
IRR	Internal Rate of Return
JV	Joint Venture
MUSCo	Multi Utility Services Company
NPV	Net Present Value
O&M	Operations and Maintenance
PV	Photovoltaic
RHI	Renewable Heat Incentive
SWHM	South West Heat Map
VOA	Valuation Office Agency



# 1 Executive Summary

BuroHappold Engineering have been commissioned to assess the technical and economic feasibility of district energy within the Bath Enterprise Area. A masterplan for the area has been developed and this identifies nine key development sites within the Enterprise Area. Previous studies have identified the potential for district heating within the Enterprise Area and B&NES Core Strategy Policy CP4 District Heating identifies two priority areas in which new development can be compelled to connect or make provision for connection to a district heating network. District heating can also help B&NES Council achieve Core Strategy Policy CP3 Renewable Energy and it's overarching requirement to reduce CO<sub>2</sub> emissions by 45% from 1990 levels by 2029.

This report covers the findings from Phase 1 of the Enterprise Area study. The aims of this work were to engage with key stakeholders and gather relevant data, carry out technical and economic assessment of a number of district heating options, identify the most viable options and identify potential governance approaches for a district heating scheme. The preferred options will be analysed in more detail in Phase 2 of the works in order to establish whether there is a viable business case.

Initial constraints mapping, review of previous studies and discussions with B&NES Council led to the identification of potential district heating consumers with the study area. From this a long list of 10 potential network options was developed and a short list of 5 network options was selected for techno-economic assessment. For each network option two low carbon technologies were tested.

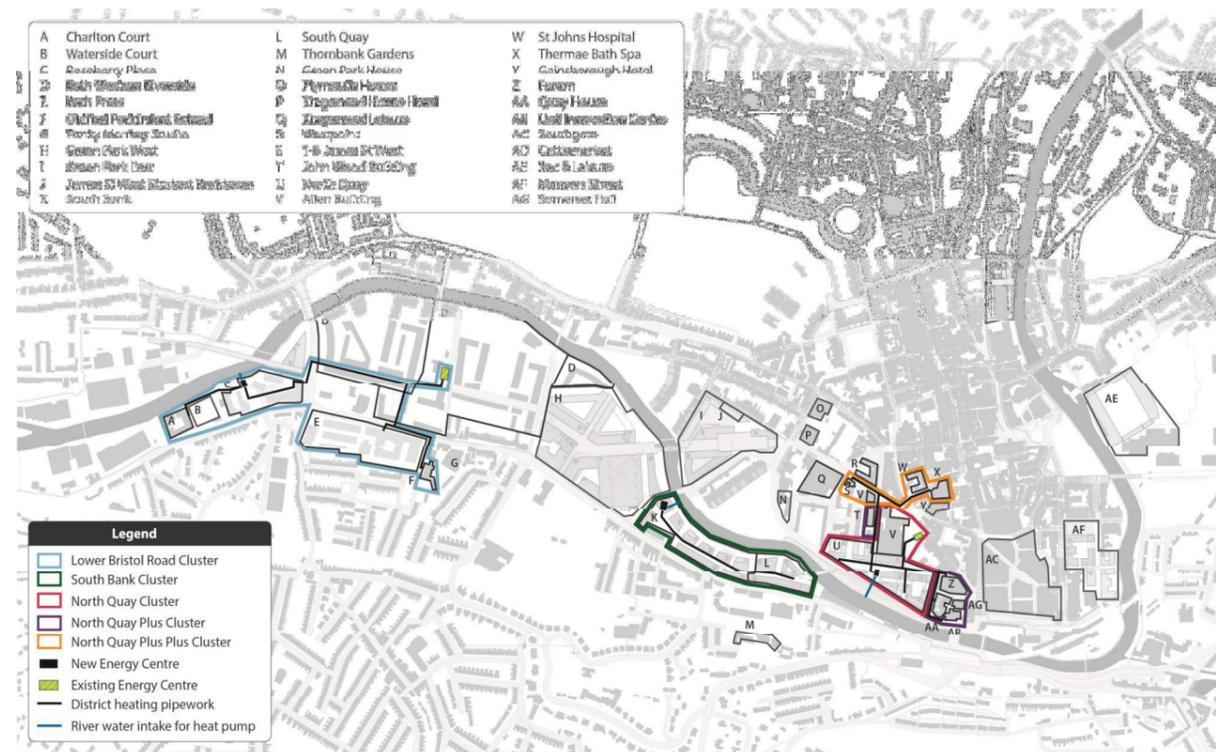


Figure 1—1 Enterprise Area network options

A summary of the techno-economic modelling results is shown in Table 1—1. This quantitative assessment of the options was combined with a qualitative assessment of other viability criteria, such as scheme deliverability, in a decision matrix in order to select a preferred option to develop in more detail. The results of the overall assessment are shown in Figure 1—2, where a score of 100% indicates a top score in each viability category.

Table 1—1 Summary of techno economic modelling results

Option	Heat demand (MWh/year)	CO <sub>2</sub> savings – 2015 (tonnes/year)	CO <sub>2</sub> savings – 2035 (tonnes/year)	Gross capital cost (£)	Year 1 net revenue (£)	25 year NPV at 3.5% discount factor (£)
North Quay - Heat Pump	6,200	241	952	£3,600,000	£40,800	-£2,450,000
North Quay - CHP	6,200	580	-778	£3,100,000	-£62,700	-£3,150,000
North Quay Plus - Heat Pump	7,500	263	1,070	£4,350,000	£47,800	-£3,100,000
North Quay Plus - CHP	7,500	585	-835	£3,850,000	-£60,900	-£3,850,000
North Quay Plus Plus - Heat Pump	11,600	465	1,791	£5,650,000	£114,300	-£3,550,000
North Quay Plus Plus - CHP	11,600	1,087	-1,438	£5,300,000	-£67,600	-£5,300,000
South Bank - Heat Pump	2,400	71	340	£2,500,000	£18,100	-£1,650,000
South Bank - CHP	2,400	105	-222	£2,350,000	-£41,700	-£2,250,000
Lower Bristol Road - Heat Pump	3,800	45	474	£3,000,000	£49,600	-£1,800,000
Lower Bristol Road - Biomass	3,800	433	464	£2,850,000	£49,200	-£1,700,000

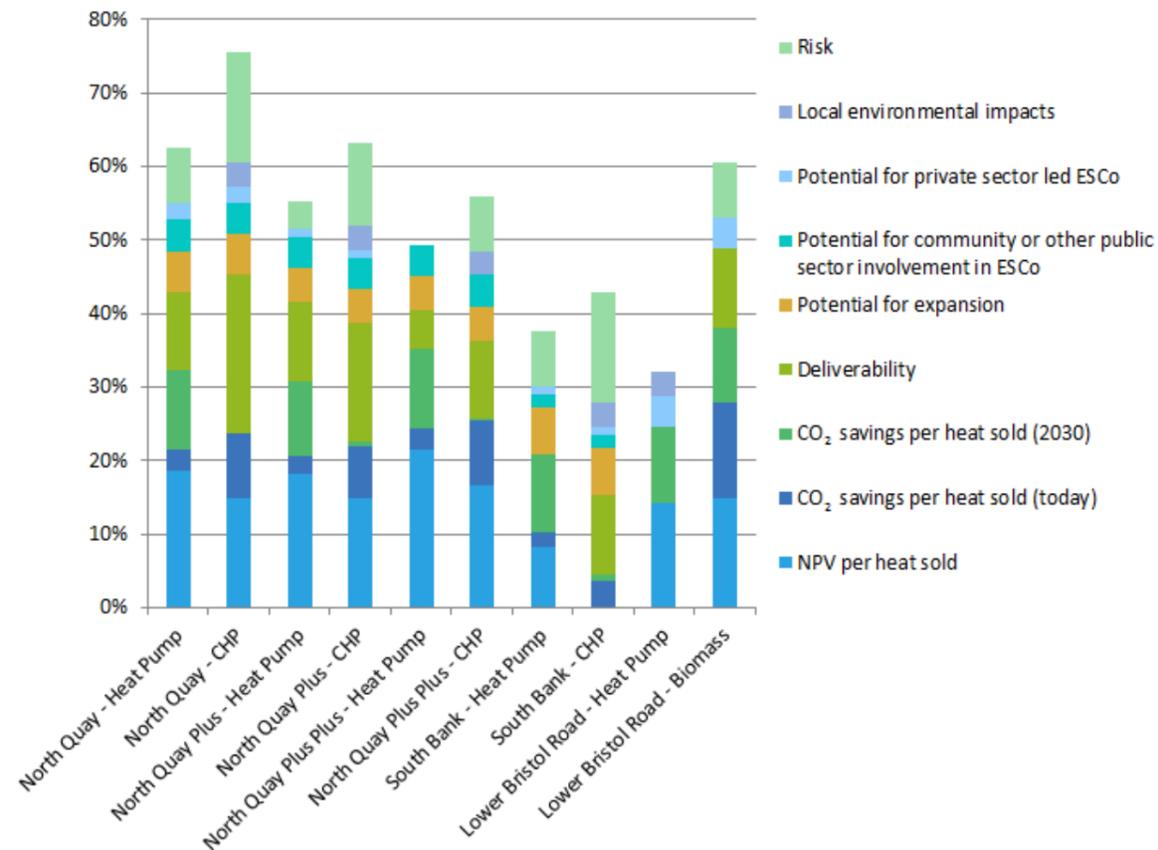


Figure 1—2 Options assessment viability matrix

None of the options assessed achieved a positive NPV after 25 years at a 3.5% discount rate based upon the input assumptions for the financial model. The option that was viewed as being most viable was a gas CHP led scheme at North Quay. The sensitivity of the financial viability to a number of financial model input assumptions was tested and it was established that the North Quay scheme could be viable with an increased electricity sales price (e.g. private wire connection), an increased heat price and a capital grant (or equivalent reduction in net capital cost of the scheme).

Governance options for a district heating scheme have been reviewed. The Component 1 study (B&NES energy services review) recommended a primary role for B&NES as an enabler in energy services development, taking a pro-active approach to project development through the establishment of a new Energy Services Programme Delivery Unit within the Council. The governance review took a more in depth look at the particular features of district heating scheme that impact on governance structures and considered these issues in the specific contexts of each of the options for the Enterprise Area.

Consideration was also given to consumer or community ownership of district heating schemes, which is currently uncommon in the UK. The key precedents for community ownership are focused on renewable generation, with limited examples applied to district heating. However, it would appear that there are features of district heating – particular the impact of monopoly pricing – that make it appropriate to develop some form of customer involvement in scheme management particularly in the longer term.

The key conclusions of this study in relation to heat supply technology options are:

- River source heat pump – there are significant risks associated with using this technology for initial heat network development as its financial viability relies very heavily on the RHI and the Environment Agency may object to the river water intakes on flood risk grounds. It also only delivers small CO<sub>2</sub> savings compared to local gas boilers based upon the CO<sub>2</sub> emissions associated with electricity today. However, as the grid decarbonises over the next 15 years it will deliver significant CO<sub>2</sub> savings. On this basis a river source heat pump may be better utilised as a second stage technology after the initial network is developed with another technology.
- Gas CHP – this technology is relatively low risk and can deliver a reasonable operational margin if electricity can be sold at close to commercial retail prices. The risk associated with the relative price changes of gas and electricity is less than that around changes to the RHI. The technology delivers significant CO<sub>2</sub> savings compared to local gas boilers based upon the CO<sub>2</sub> emissions associated with electricity today. However, as the grid decarbonises this savings reduce and by 2030 it is likely that gas CHP will have higher CO<sub>2</sub> emissions than local gas boilers. Gas CHP could act as an initial technology to enable the development of heat network infrastructure and then be replaced with a lower carbon heat source at the end of its useful life.
- Biomass boiler – this technology provides significant CO<sub>2</sub> savings both now and in the future. It relies on the RHI to deliver an operating margin as the cost of biomass is similar to that of gas. It is not suitable for the city centre sites due to space constraints, access requirements and potential air quality issues.

The key conclusions of this study in relation to network options are:

- North Quay and wider options – these have the highest heat density of the options considered and the most opportunity for expansion. The Council has a strong influence over the schemes as it is the landowner and developer of the Avon Street car park site. There is potential for B&NES Council to establish a joint venture to take forward the scheme, potentially involving City of Bath College or the University of Bath. There is also potential for other forms of partnership agreement, such as a concession let to a private sector ESCo, which would allow greater risk to be transferred from the Council but at the expense of control. A CHP led option could be viable for the scheme if an electricity sales price of £90/MWh can be achieved and there is a capital grant for the scheme. This cluster is the most of viable of the options considered and should be developed further in Phase 2.
- South Bank – this scheme is too small to support a viable heat network. The majority of the site is office buildings, which have a limited heat demand. It is recommended that policy CP4 is used to ensure that the buildings are future-proofed for district heating connections as the development of the Green Park area could lead to heat network connections being viable as part of a larger scheme.
- Lower Bristol Road - this scheme has a low heat demand density; the length of pipework required compared to the annual heat demand for the current configuration means this scheme is not viable as a standalone network. There could be potential for an expansion of the Bath Western Riverside scheme with an extended energy centre and the Bath Western Riverside Phase 2 pipework being used to distribute heat to Roseberry Place and Bath Press. However, there may be practical and legal issues with this option. The commercial sensitivity of E.ON's business model means that it has not been possible to explore the financial viability of this option in this work. B&NES Council could act as an enabler and coordinate discussions between key stakeholders such as E.ON, Crest Nicholson, Spenhill and Deeley Freed.

The recommended next steps are:

- Further investigation of the North Quay cluster to establish the required conditions to make the scheme viable. This would include:
  - Refinement of the technical design
  - Exploration of options to reduce net capital costs borne by the scheme
  - Exploration of options to increase revenue, such as private wire supply
- Investigation of options for the expansion of the Bath Western Riverside network to serve Bath Press and Roseberry Place, to allow B&NES to act as a facilitator to support the private sector to understand the potential of scheme expansion.

## 2 Introduction

BuroHappold Engineering have been commissioned to assess the technical and economic feasibility of district energy within the Bath Enterprise Area. The Enterprise Area covers an area of 98ha adjacent to the River Avon and has been designated a key zone for economic growth by the West of England Local Enterprise Partnership. A masterplan for the area has been developed and this identifies nine key development sites within the Enterprise Area. Previous studies have identified the potential for district heating within the Enterprise Area.

This study forms part of a wider suite of work that is being undertaken by B&NES Council and BuroHappold in relation to the delivery of energy services in B&NES. B&NES Council's aims for energy services are:

1. Increase the amount of low carbon energy being produced in our area
2. Maximise community governance of, and financial benefit from, energy services
3. Retain the economic benefits from low carbon energy in the local area
4. Enable customers to access lower cost, local energy
5. Maximise opportunities for demand reduction through energy efficiency
6. Provide a better return for local renewable energy generators
7. Create revenue for the council

This report covers the findings from Phase 1 of the Enterprise Area study. The aims of this work were to engage with key stakeholders and gather relevant data, carry out technical and economic assessment of a number of district heating options, identify the most viable options and identify potential governance approaches for a district heating scheme. The preferred options will be analysed in more detail in Phase 2 of the works in order to establish whether there is a viable business case.

### 2.1 Scope of study and methodology

The scope and methodology of the work carried out as part of Phase 1 is shown in and the approach taken to techno-economic modelling is illustrated graphically in Figure 2—1.

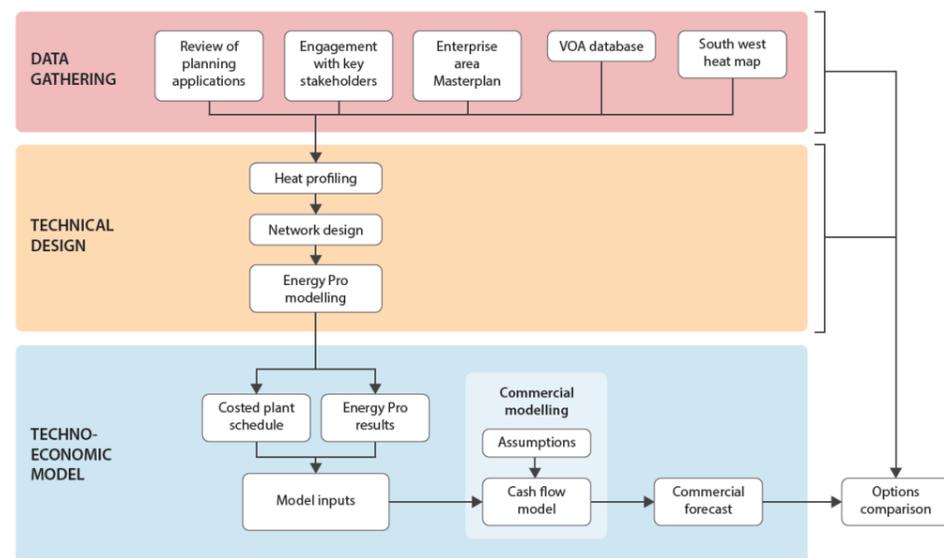


Figure 2—1 Techno-economic modelling approach

Table 2—1 Methodology

Task	Approach
Review of potential consumers	Identification of potential consumers in study area. Development of assessment matrix to cover issues such as annual and peak demand size, likely annual demand profile, compatibility of systems, potential demand variability and customer motivation/likelihood of connection. Initial contact will be made with key stakeholders, facilitated by the Council.
Data collection and analysis	Collection and interpretation of relevant information relating to potentially connectable buildings. Sources will include: <ul style="list-style-type: none"> <li>• Metered data</li> <li>• Greenhouse gas emissions data for B&amp;NES public buildings for DECC reporting</li> <li>• Floor space, building typology and benchmarks</li> <li>• South West Heat Map</li> <li>• Visual inspection of key plant rooms</li> </ul>
Low carbon energy sources assessment	Development of assessment matrix of low carbon energy supply sources to cover issues such as maturity of technology, scale required for viability, issues relating planning approval and environmental licensing, fuel source issues etc. Identification of technologies that are unlikely to be viable for the 'core scheme' for the Enterprise Area but could potentially be used in the future as part of a transition from fossil fuel energy sources.
Review of existing energy producers	Identification of existing energy producers in the area, their capacity and what role they could potentially play in supplying energy to the Enterprise Area.
Development and selection of options for assessment	Development of a long list of potential options for building connections, infrastructure routes and plant type. Discussion and selection of shortlist of options for initial technical and commercial modelling with client team and key stakeholders.
Options demand assessment	Development of annual energy demand profile for each shortlisted option based on hourly time-steps. Assessment of peak demand requirements. Assessment of impact of phasing of development within the Enterprise Area on the demands. Discussion of potential impact of improved energy efficiency standards, tariffs and demand side management on energy demands.
Options technical modelling	Undertake technical modelling of energy system using EnergyPro software where applicable or computational calculation to optimise plant size and thermal storage based on annual load profiles and operating parameters. Outputs to be used in commercial model include fuel consumption, operational data, carbon savings and heat output.
Options energy centre and network layout	Review potential energy centre locations, their suitability for additional CHP/biomass/boiler and flues. Energy centre location, size and type (e.g. stand-alone or integrated) will be suggested as appropriate. Preliminary pipe-work routing and sizing Determine infrastructure connections required for the development of the network and make initial enquires with utilities providers.
Options costing	Develop capital costs for each option for input into financial model.
Options technical viability assessment	Based on the options design development an assessment of the technical viability of each option will be carried out and the key risks highlighted (for inclusion in the project risk register). Discussion of potential alternative approach to deliver the same scale of carbon reduction,
Initial financial appraisal	Development of lifecycle cash flow model covering each option. Key inputs will be CAPEX, OPEX, fuel costs, energy sales, income from incentives, interest rates, maintenance and overheads. Key outputs will be payback period, IRR, NPV and CO <sub>2</sub> savings.
Social value appraisal	Calculation of CO <sub>2</sub> savings and energy savings of each option compared to a business as usual baseline. Socio-economic comparison of each option against the overall aims of the project. Discussion of the potential role of social enterprise and community benefits models
Governance assessment	Mapping of the Enterprise Area scheme against the preferred governance approaches identified in Component 1. Identification of the role of the Council and key stakeholders. Identification of opportunities relating to planning and development opportunities and land ownership. Discussion of opportunities for MUSCo approach.
Preferred option assessment	Multi-criteria decision making assessment of options, covering technical, economic and social issues.

### 3 Context

#### 3.1 Policies and targets

B&NES Core Strategy Policy CP4 District Heating identifies two district heating priority areas that are within the study area – Bath Central and Bath Riverside. The extent of these areas is shown in Figure 3—1. Within these areas “development will be expected to incorporate infrastructure for district heating, and will be expected to connect to existing systems where and when this is available, unless demonstrated that this would render development unviable.” The district heating priority areas do not cover all of the Enterprise Area sites (extent shown in Figure 3—7), most notably Roseberry Place, Bath Press and the western part of Bath Western Riverside.

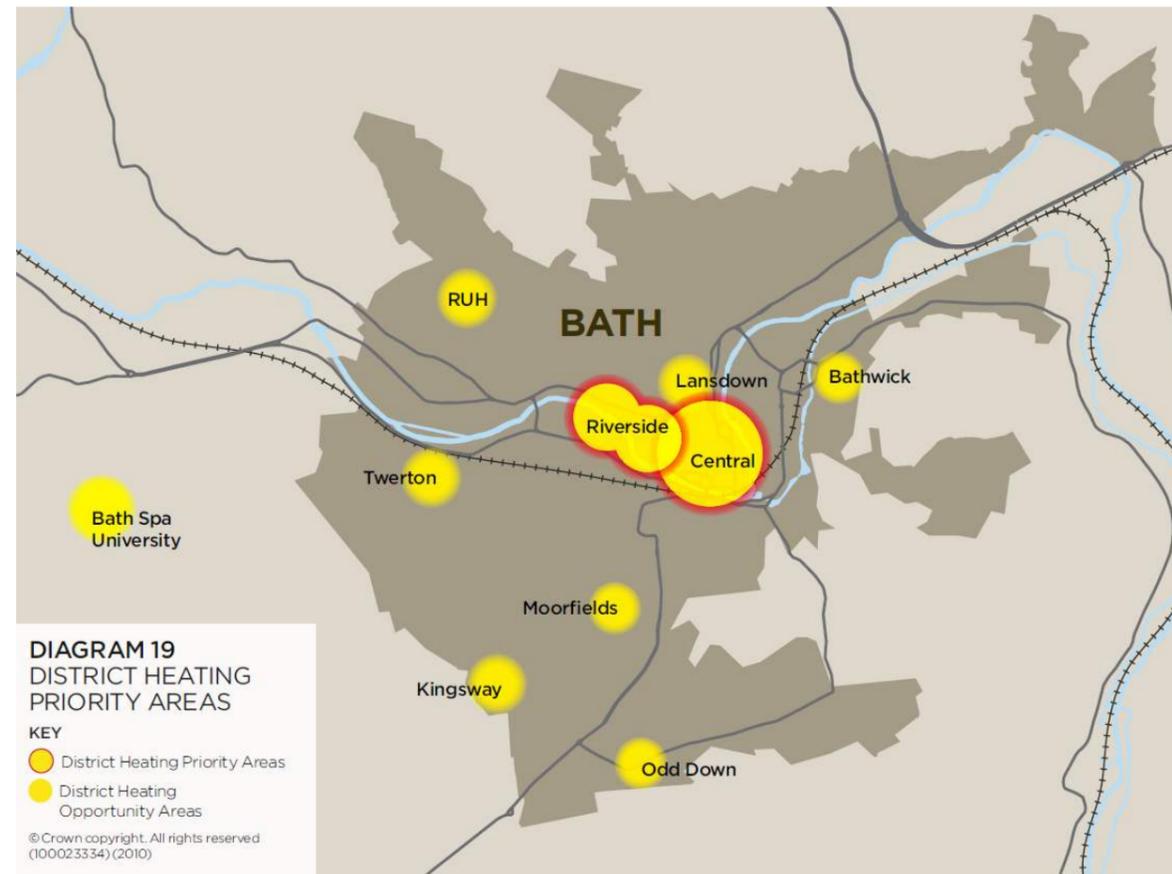


Figure 3—1 District heating priority areas (B&NES Core Strategy 2014)

B&NES Core Strategy CP3 Renewable Energy states that development should contribute to achieving 165MWth of renewable heat generation by 2029.

B&NES also has broader CO<sub>2</sub> emissions reductions targets of 45% by 2029 and 80% by 2050, relative to a 1990 baseline.

In addition to local policies, the national requirements of Part L of the Building Regulations are also relevant as connecting to a low carbon district heating system will help new buildings comply with Part L1A and Part L2A CO<sub>2</sub> emission requirements.

#### 3.2 Previous studies

##### District Heating Opportunity Assessment Study, AECOM 2010

This study informed Policy CP4 explored opportunities for district heating within B&NES, it identified 15 cluster zones of which 3 key areas were addressed in more detail, including high level financial analysis and deliverability. Two areas (Riverside and Central) are within the Enterprise Area.

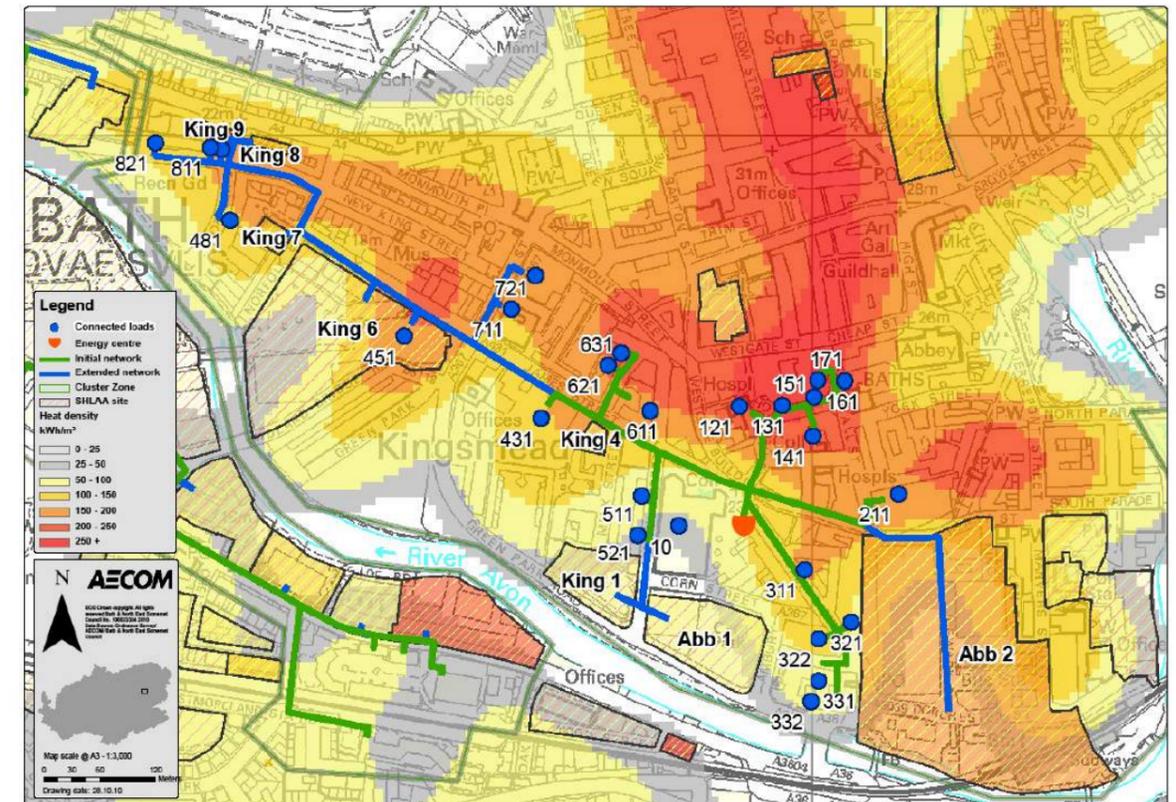


Figure 3—2 Bath City Centre network map from AECOM study

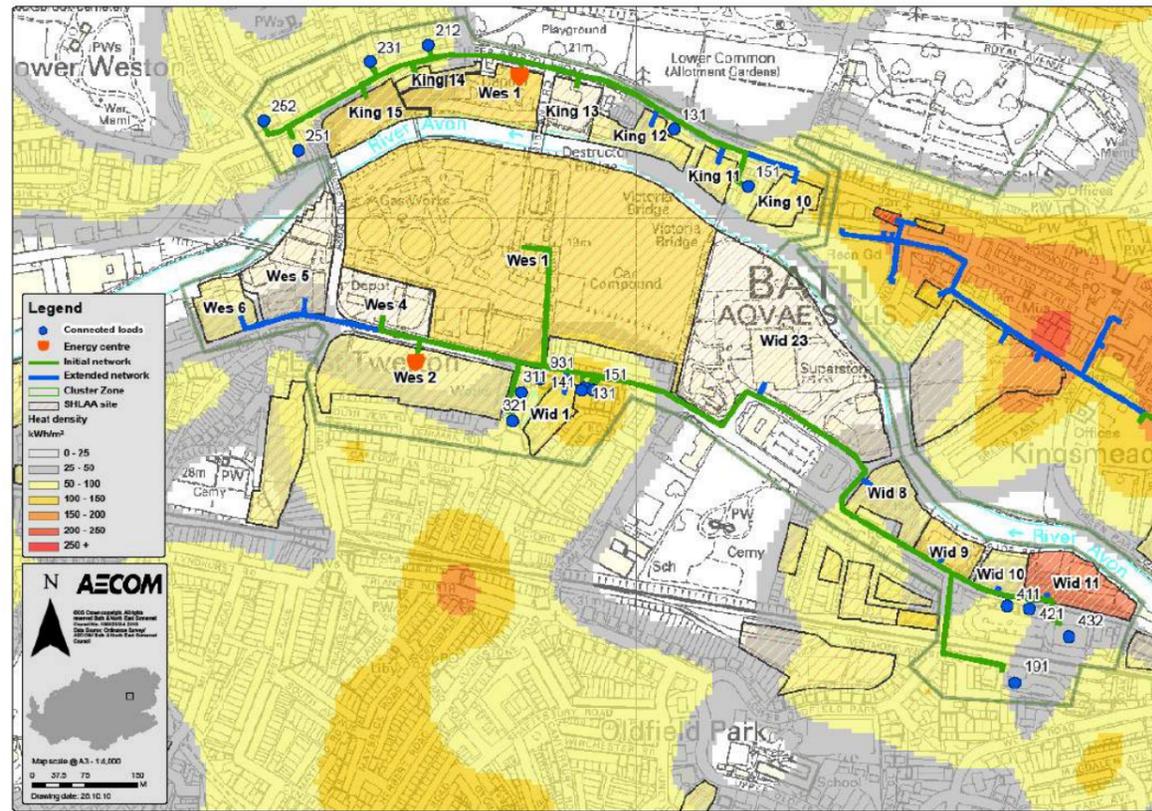


Figure 3—3 Riverside network map from AECOM study

**Bath City Riverside Enterprise Area Masterplan, Fielden Clegg Bradley and BuroHappold 2014**

This architectural and engineering study for the development of the Enterprise Area masterplan considered the viability of district heating for the Enterprise Area development sites. The key conclusions were that Roseberry Place, Bath Press and Green Park West could form part of a larger network connecting to Bath Western Riverside, and that North Quays, South Quays and South Bank could form a network if additional existing heat loads could be added to the network.

**Solar PV Energy Assessment: Placemaking Plan Development Sites, RegenSW and University of Exeter 2014**

This study assessed the potential for solar PV for development sites that were being considered for inclusion in the B&NES Council Placemaking Plan, which included a number of sites in the Enterprise Area study area. This concluded that there was potential to install a total of 3.8MW on sites within the Enterprise Area of which 1.0MW was associated with residential sites and 2.8MW was associated with non-residential sites.

**3.3 CO<sub>2</sub> emissions projections**

In selecting an appropriate heating fuel supply source for heat networks it is important to consider how CO<sub>2</sub> emissions associated with energy production will change over the next 25 years (indicative plant lifetime) to 40 years (indicative district heating network lifetime).

A phased decarbonisation of the electricity grid is predicted to meet national CO<sub>2</sub> targets based on Government policy and technical feasibility. Currently a reliance on fossil fuels means that natural gas is a significantly more low carbon fuel than electricity; utilising gas CHP to offset electricity with associated high CO<sub>2</sub> emissions gives significant CO<sub>2</sub> savings and is highlighted in national policy as a key technology as part of transition towards low and zero carbon heat.

Figure 3—4 shows how this picture may change in future years based on DECC electricity grid emissions projections<sup>1</sup>, assumptions on heat pump and CHP efficiencies and an assumption of a 10% penetration of ‘green gas’ into the natural gas network by 2050.

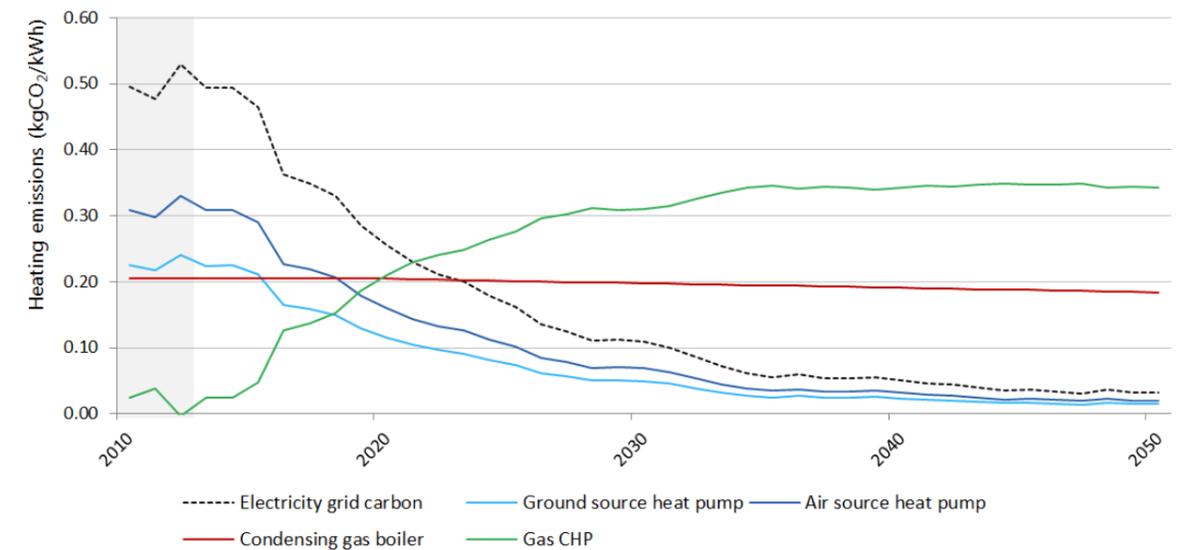


Figure 3—4 Impact of DECC electricity emission factor projections on heating CO<sub>2</sub> emissions (source: DECC<sup>1</sup>)

The grey area on the graph shows where we are today – gas CHP remains a preferable low carbon technology up until the point that the grid decarbonises to the extent that the electricity offset by a gas CHP engine is of a higher CO<sub>2</sub> content than the electricity grid. As this happens, using heat pumps becomes a more attractive method of reducing emissions, notwithstanding concerns around the future financing of such schemes and the vulnerability of the Renewable Heat Incentive (RHI).

In theory heat pumps and gas CHP become similar in terms of emissions as soon as 2020, however this is reliant on a number of assumptions around decarbonisation of the electricity grid including the fast uptake of renewables in the UK, the generation mix and the decommissioning of fossil fuel power stations, alongside uncertainty on the amount of ‘green’ gas that can help decarbonise the gas grid. For this reason both CHP and heat pumps have been prioritised for future consideration, the former as a reaction to the current energy market and achieving CO<sub>2</sub> emission reductions against today’s building regulations, the latter as a future technology in line with the projected grid decarbonisation and compatible as a replacement or additional supply source to a district heating network.

<sup>1</sup> [https://www.gov.uk/government/uploads/system/uploads/attachment\\_data/file/360323/20141001\\_Supporting\\_Tables\\_for\\_DECC-HMT\\_Supplementary\\_Appraisal\\_Guidance.xlsx](https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/360323/20141001_Supporting_Tables_for_DECC-HMT_Supplementary_Appraisal_Guidance.xlsx)

### 3.4 Energy prices

There are many factors that affect the price of energy, including global and local demand, wholesale prices, transportation prices and government policy. It is not possible to predict future energy prices with a strong amount of confidence but in general it is expected that energy prices will rise at a higher rate than general inflation. Figure 3—5 shows DECC's electricity and gas price projections to 2035, it can be seen that electricity prices are predicted to rise more than gas prices. The difference between gas and electricity prices is referred to as the 'spark gap'. The spark gap affects the relatively viability of CHP and heat pump systems, the greater the spark gap the more viable CHP is, while a smaller spark gap makes heat pumps more viable. Figure 3—6 shows that DECC predicts that the spark gap will generally increase from current levels.

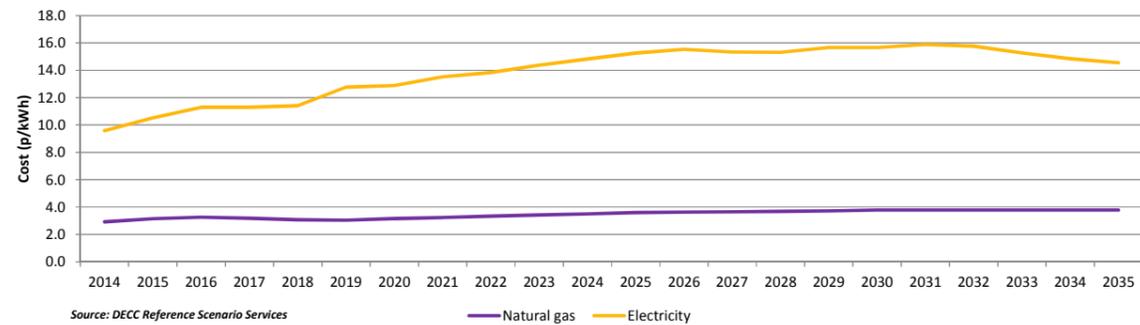


Figure 3—5 DECC electricity and gas projections to 2035

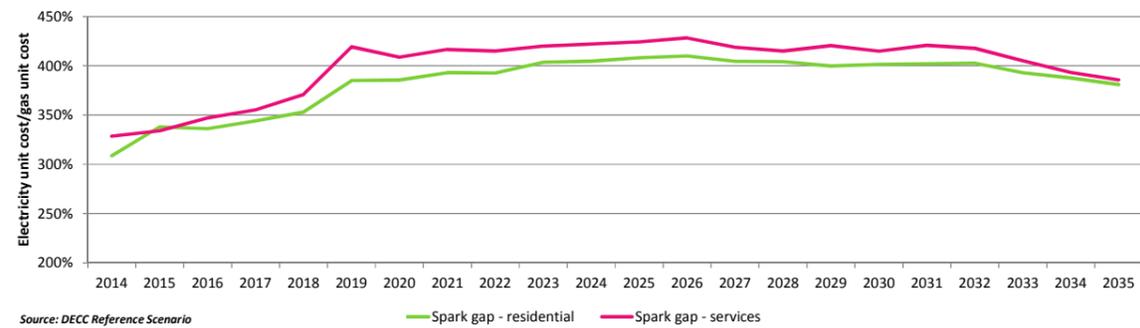


Figure 3—6 Spark gap projection to 2035 based upon DECC energy price projections

### 3.5 Enterprise Area characteristics

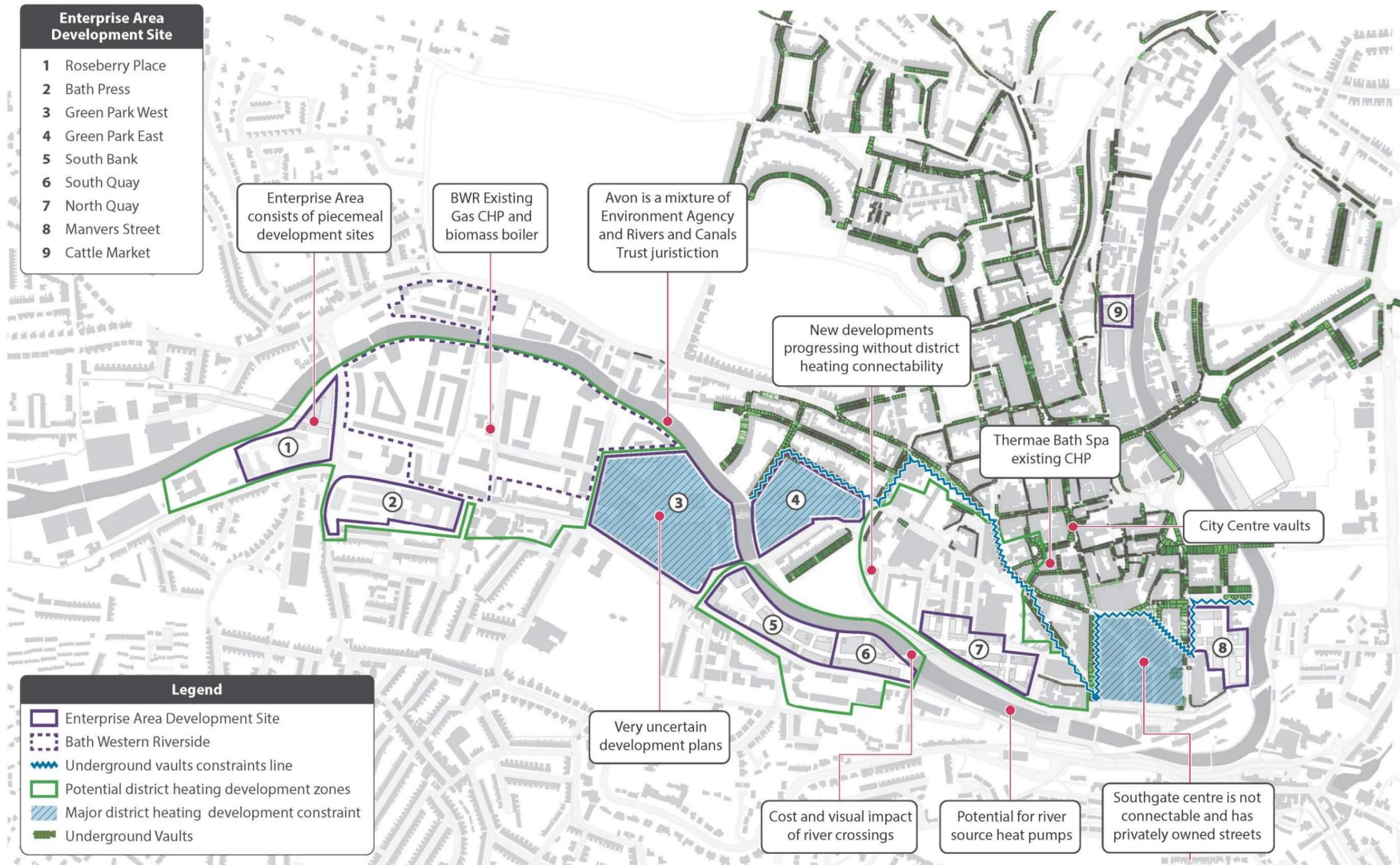


Figure 3—7 Enterprise Area characteristics plan

Figure 3—7 illustrates the key characteristics, opportunities and constraints relating to district heating within the study area. These are discussed in more detail below.

#### **Enterprise Area development sites**

There are nine Enterprise Area development sites, six of which lie within a District Heating Priority Area as defined by Core Strategy Policy CP4. This allows a district heating connection to be compelled at these sites. However, the sites are disparate and will be developed in a piecemeal fashion. The majority of the sites are too small to support an independent district heating network.

#### **Green Park development site**

Green Park West and East are the largest of the Enterprise Area development sites. The Enterprise Area masterplan development proposals rely on Sainsbury's existing store closing and moving to the current Homebase site when Homebase's lease expires in 2020. This may not occur due to changing supermarket business models and scale of development may significantly change. The uncertainty of the development proposals means that the initial phases of any district heating scheme have been taken to not connect to the Green Park sites.

#### **Bath Western Riverside**

Bath Western Riverside (BWR) is a large, partially constructed residential development located adjacent to three Enterprise Area development sites. BWR has an existing energy centre and district heating network for which E.ON are the operator until 2036. BWR has a planning target of a 10% reduction in CO<sub>2</sub> emissions through renewable energy that cannot be met for the entire site by the existing biomass boiler. Therefore, there is an opportunity to sell renewable heat to the existing energy centre to allow BWR to meet its target. Alternately, there is potential for future phases of heat network construction in BWR to supply adjacent development sites.

#### **River Avon**

The River Avon is a physical constraint on district heating network development as there is a significant cost and visual impacts to routing district heating pipe over the river. Crossing at Windsor Bridge and the new South Quays footbridge have been ruled out for this reason.

The river also presents an opportunity in that it can be used as a heat source for a heat pump.

#### **City centre vaults**

Many of the public streets in central Bath have privately owned vaults beneath them. This means that there is very little cover for utilities and routing district heating pipes through the city centre will be very costly and in many areas impossible. Some vaults are owned by the Council and it may be possible for district heating pipes to run through the vaults, however, the potential for this is limited.

#### **Southgate Centre**

The Southgate Centre's heating and cooling is provided by tenant fitted-out systems, which are generally reversible heat pumps and not compatible with connect to a district heating system. Recent city centre development

A number of new building and refurbishment projects in the city centre were granted planning permission after the 2010 AECOM study but prior to the adoption of the Core Strategy. Therefore Policy CP4 was not enforceable and a number of these new developments are not suitable for a district heating connection (for example Green Park House).

## 4 Stakeholders and Potential Consumers

### 4.1 Defining potential consumers

A long list of potential consumers was developed considering all major energy loads across the District Heating Priority Areas. The initial long list was populated from the AECOM 2010 heat map study, which in turn references the South West Heat Map<sup>2</sup>. A review of these loads was carried out with B&NES Council (Energy, Planning and Housing teams) to note any major sites missing either as new developments since the publication of AECOM study (2011), changes of building use, or sites known to be being brought forward in the near future.

Added to these sites were all building loads for the proposed Enterprise Area Masterplan, taken from the Fielden Clegg Bradly area schedule "REV H - 23.04.14" and assigned to building loads using BuroHappold energy benchmarks for new buildings. Where planning applications were available for the development of plots within the masterplan area these areas have been updated. This is the case for Roseberry Place, Bath Western Riverside and Bath Press.

All data derived from third party publications has been validated against other datasets to update the accuracy of information following the following hierarchy.

1. Metered building data available from existing buildings (DEC certification for public buildings or collated by occupants)
2. Building floor areas and heating plant configuration (floor areas provided by occupants, public records or VOA records)
3. Building floor areas and assumption of heat supply from 85% efficient gas boiler systems.
4. Heat demands available from the National Heat Map<sup>3</sup>

In every case efforts have been made to contact the facilities management for large sites across the city centre. A full list of consumers and data sources used is given in Appendix A. Appendix B contains a record of all stakeholder engagement undertaken.

### 4.2 Shortlisting consumers

#### Physical constraints

As noted in section 3.5, the river and city centre vaults are two major physical constraints for the development of heat networks. Consultation with the Council broadband team (also looking at the use of vaults for cabling) confirmed that a route through the city centre for district heating pipework was unlikely to be viable, both in terms of physical barriers and private ownership of vaults.

Pipework crossing points of the river Avon were considered at an early stage of the project, and reviewed at a 'Red Flags' workshop with the Council. It was concluded that crossing the proposed new bridge between North and South Quay with district heating pipework would not be viable, on economic and architectural grounds. Following this workshop it was also concluded that a connection to the recreation ground and Leisure centre to the east of the city centre would be restricted because of vault locations.

<sup>2</sup> CSE 2010. *The South West Heat Map*. Available from: [http://regensw.s3.amazonaws.com/sw\\_heat\\_map\\_report\\_final\\_version\\_reduced\\_a37841b639008ad4.pdf](http://regensw.s3.amazonaws.com/sw_heat_map_report_final_version_reduced_a37841b639008ad4.pdf)

<sup>3</sup> DECC (2010). *National heat map*. Available at: <http://tools.decc.gov.uk/nationalheatmap/>

### Motivation for connection

Motivation for connection was also a key consideration for shortlisting the consumer list to consumers that would likely catalyse the development and those that would be more likely to connect to an pre-existing heat network in future years. Selection criteria used for this classification is set out in Table 4—1. Engagement with key stakeholders was key to understand these aspects, a record of these engagements is given in Appendix B.

**Table 4—1 Motivations for heat network connection and anchor loads**

Motivations for connection to district heating scheme	Applies to
Long term CO <sub>2</sub> reductions	Council Universities Other public sector bodies Private sector organisations with strong CSR policy
Meet development targets (e.g. Part L, BREEAM)	Enterprise Area developers Crest Nicholson
Reduced energy bills	Private sector organisations Public sector organisations (though may be less important than CO <sub>2</sub> targets)
Green image	Developers Universities Council

### 4.2.2 Heat network clusters

Following stakeholder consultation, a revised shortlist of consumers was selected, split into eight discreet clusters. The sites are listed in

Table 4—3, with reference to the map in Figure 4—2. Sites highlighted in grey have been removed from the final consumer list for the reasons listed in Table 4—2 below. Cluster boundaries are based on physical constraints, land ownership and the need to have key ‘anchor loads’ to catalyse the heat network development in each cluster. Details of each cluster are discussed in more detail in section 6.

**Table 4—2 Excluded consumer list**

Site	Reason for exclusion
Waterside Court	Electrically heated student residence, conversion to wet heating system likely cost prohibitive
Green Park West	Future site allocations only. Extent of future development plans are uncertain, insufficient development to consider modelling building loads at this stage
Green Park East	
James St West Student Residence	Location adjacent to Green Park East remote from other consumers and more suited to connection to any future Green Park East development
Thornback Gardens	Remote location from all other consumers
Green Park House	Electrically heated student residence, conversion to wet heating system likely cost prohibitive
Plymouth House	Vaults prevent connection along Charles Street
Gainsborough Hotel	The hotel is shortly to open and so has brand new boiler plant. It is not considered suitable for an initial connection but should be considered for connection in the future when the boilers will need replacement.
Southgate	Electrically heated retail. Currently not suitable for wet system conversion.
Cattlemarket	Remote location from all other consumers
Rec and Leisure Centre	Remote location from all other consumers, location of vaults make preferred pipework connection route prohibitive
Somerset Hall	At the time of writing this was a tenanted office building and not suitable for heat network connection and so building energy demands have not been modelled. It is now understood that this site is to undergo an extensive retrofit and so has been qualitatively been captured within the North Plus Plus cluster.

**Table 4—3 Site and cluster identification**

Site	Map reference and cluster								
	Lower Bristol Road	South Quay	North Quay Plus	North Quay Plus	North Quay Plus Plus	City Centre	City Centre Plus	City Centre & Enterprise Area	Manvers St
Charlton Court	A							A	
Waterside Court	B								
Roseberry Place	C							C	
Bath Western Riverside	D							D	
Bath Press	E							E	
Oldfield Park Infant School	F							F	
Funky Monkey Studio	G							G	
Green Park West		H						H	
Green Park East		I						I	
James St West Student Residence							J		
South Bank		K						K	
South Quay		L						L	
Thornback Gardens		M							
Green Park House							N		
Plymouth House							O		
Kingsmead House Hotel						P	P	P	
Kingsmead Leisure						Q	Q	Q	
Westpoint						R	R	R	
1-3 James Street West				S	S	S	S		
John Wood Building			T	T	T	T	T		
North Quay			U	U	U	U	U		
Allen building				V	V	V	V		
City of Bath College existing buildings			V	V	V	V	V		
St John's Hospital				W	W	W	W		
Thermae Bath Spa				X	X	X	X		
Gainsborough Hotel				Y					
Forum			Z	Z	Z	Z	Z		
Quay House			AA	AA	AA	AA	AA		
Innovation Centre			AB	AB	AB	AB	AB		
Southgate							AC		
Cattlemarket							AD		
Rec and Leisure Centre							AE		
Manvers Street							AF	AF	AF
Somerset Hall				AG					

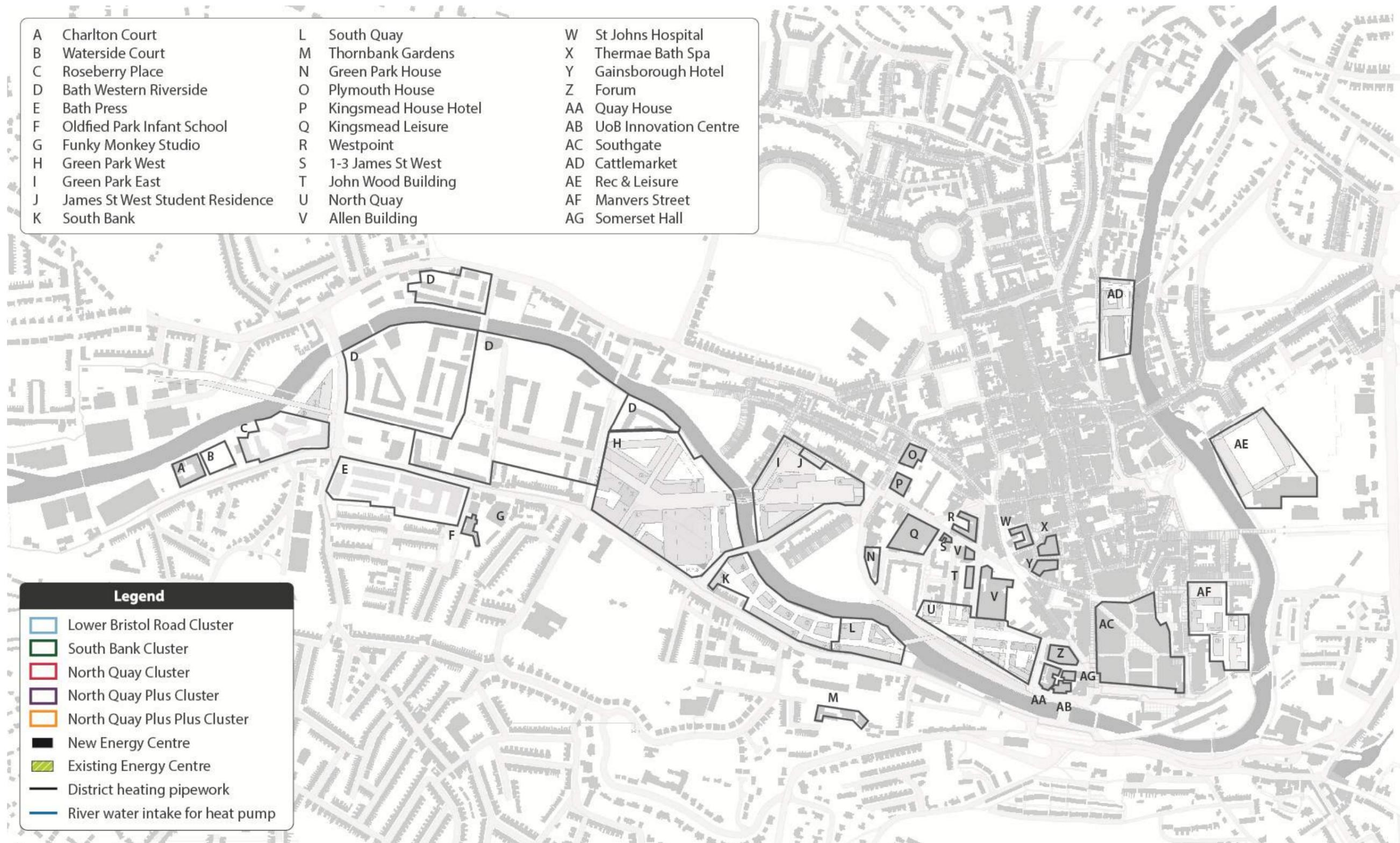


Figure 4—1 Consumer shortlist map

### 4.3 Stakeholder workshop

A stakeholder workshop was held on Friday 24<sup>th</sup> July to present initial findings of the study and seek the views of a number of key stakeholders on key issues, opportunities and challenges involved with the options presented.

The workshop was attended by representatives from various B&NES Council departments, B&NES Councillors, private sector developers, Enterprise Area designers, DECC and Enterprise Area building owners. A full list of attendees is included in Appendix I.

Following the presentation of the initial findings of the Enterprise Area feasibility study, a workshop was held to capture the views of the attendees. The workshop included two exercises:

1. An individual exercise where attendees were asked to complete a form answering the following questions:
  - a. What do you see as your organisation's role in a district energy network?
  - b. What do you see as the benefits of a district energy network for your organisation?
  - c. What do you see as the challenges of a district energy network for your organisation?
  - d. What does your organisation need in order for a district energy network to be worthwhile for it?
2. A group exercise where three tables discussed the responses developed in the previous exercise and identified where there were common and conflicting views.

This was followed by a group discussion of each group's findings. The notes from each exercise are included in Appendix I.

While there were different views from different participants, the individuals present were open to the concept of district heating and no participant explicitly ruled our involvement in a district heating scheme. Some of the key areas of interest for the participants and their organisations were:

- Financial viability
- Understanding of long term prices
- Reliability
- Whether district heating is the best way to deliver carbon savings for Bath

### 4.4 Stakeholder classification

The interest of stakeholders in being involved with a district heating scheme and the level of their influence on the schemes success have been mapped in order to categorise the stakeholders into:

- Those to actively engage in the development process
- Those to keep informed of the progress of work
- Those that whose requirement must be satisfied in order for the scheme to progress but have little interest in the scheme's success or failure (e.g. utility companies)
- Those with little influence or interest but should be monitored in case their position changes

The mapping is shown in Figure 4—2.

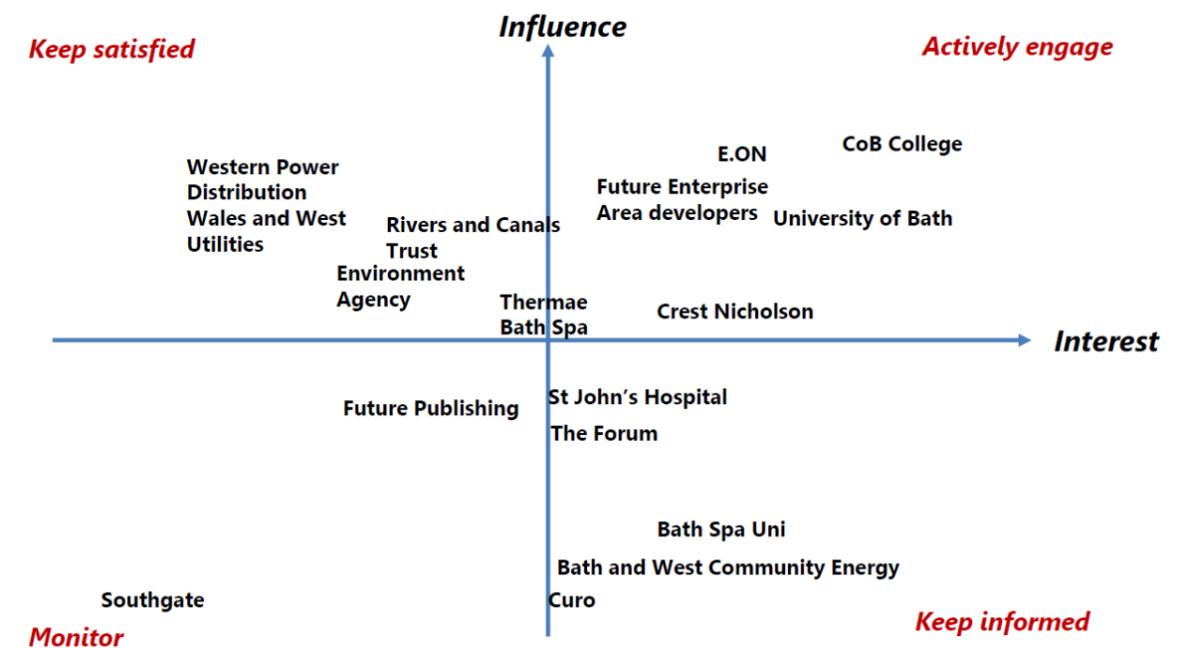


Figure 4—2 Stakeholder classification map

## 5 Energy Supply Options

### 5.1 Options development

An assessment matrix has been developed to consider all technologies available for low carbon heat and power supply for the Bath Enterprise Area considering their viability both currently and out to 2050. This includes technologies that are unlikely to be viable for the core scheme for the Enterprise Area currently but could play a role in future supply.

Feasibility has been identified based on a qualitative assessment across a number of factors including

- Carbon dioxide (CO<sub>2</sub>) emissions savings (current and future)
- Costs and revenue
- Operation and maintenance
- UK market maturity
- Planning restrictions
- Opportunities for community involvement (e.g. community energy fund)

The focus on technologies is for decarbonising *heat* across the site. Decarbonising power has been restricted to the consideration of solar PV, wind and hydropower. It is assumed that other CO<sub>2</sub> electricity savings are better delivered at a national level, through the decarbonisation of the electricity grid.

18 low carbon energy sources have been considered, listed in

Table 5—1 and detailed in the assessment matrix in Appendix F. Four key low carbon energy sources have been identified for consideration at the options assessment stage, these are gas CHP engines, large water source heat pumps, biomass boilers and solar photovoltaic (PV) panels. The first three are compatible with district heat networks and can be interchanged as the projected decarbonisation of the UK electricity grid increases the carbon credentials of heat pumps in future years. Solar PV panels can be added to the generation mix to reduce the overall site CO<sub>2</sub> emissions by offsetting grid electricity. In addition to these technologies, condensing gas boilers are considered as a reactive means of meeting instantaneous peak demands and to top up the heat supply.

A summary of the CO<sub>2</sub> reduction credentials of the technologies to be progressed to the detailed options stage are given below. These will be assessed in more detail in Phase 2 of the study to comparatively quantify energy revenues, capital costs, funding streams and delivery risks.

**Gas CHP:** Well proven technology delivering high CO<sub>2</sub> savings through offsetting grid electricity demand. As the electricity grid decarbonises the CO<sub>2</sub> savings offered by gas CHP will fall (see section **Error! Reference source not found.**), this technology is seen as playing a transitionally role towards true low and zero carbon fuel sources.

Gas CHP is most efficient when running at full load therefore favours district heating for demand diversity and associated consistent baseload. It is a well proven mature technology in the UK. Typically the business case of a gas CHP scheme is highly dependent on the price that can be obtained for the exported electricity (and to the gas price). It is not deemed as a renewable supply source so does not currently qualify for RHI. There are less space take and air quality concerns than biomass equivalent plant but longer term CO<sub>2</sub> savings are less as the electricity grid decarbonises. Typically installed in conjunction with gas boilers to meet peak demands.

**Water source heat pump:** At a large scale less proven than gas CHP but a potential low carbon energy source given the local resource of the River Avon and success of schemes in Europe. Higher efficiencies than air source heat pumps and typically cheaper than ground source. Based on the outcome of the detailed assessment, water source heat pumps could be introduced either as the main heat source from the scheme inception or as a future technology to replace gas CHP in the network in the future as the electricity grid decarbonises. Possible limiting constraints include the requirement for local electricity grid upgrades and limits on the temperature of supply (typically 75°C for a 500kW scheme, 90°C can be provided for a 4MW scheme if sufficient demand). Risks around Environment Agency licencing. Viable in principle but no past precedents for large schemes in UK market.

Heat pumps can be combined with gas CHP or solar PV panels to increase their CO<sub>2</sub> credentials (though at an increased capital cost). Where well managed this can support the business case as renewable electricity generated will offset electricity demand from the grid. This is not considered in the 'base case' scenarios but highlighted as an area for further study as the design develops, and may be applicable where a heat pump is installed in later phases of the project, prior to the decommissioning of an initial gas CHP engine.

**Biomass boiler:** a biomass boiler can produce near zero carbon heat from recovering the heat from incinerating wood chips or pellets. Wood pellets are preferred over chips on account of their fuel density hence reducing the number of deliveries to site required. A biomass boiler has been successfully installed on the Bath Western Riverside scheme, demonstrating its potential for wider incorporation. Air quality is likely to become a constraining issue if located near to the city centre or close to the existing biomass boiler house. This should be determined at the options assessment stage. Space take is also a greater issue than with gas CHP, requiring space for fuel storage and deliveries.

**Solar PV:** Roof mounted PV is suggested as a technology for reducing CO<sub>2</sub> savings beyond that of a district heating system. This is likely to be only required where connection to a site wide network is not possible due to local physical constraints. Solar PV supply will be limited by roof area, it cannot match savings of gas CHP on a district level. As an example, to provide the equivalent CO<sub>2</sub> emissions savings as a gas CHP engine providing the baseload heat demand of North Quays, South Quays and South Bank (~500tCO<sub>2</sub>/yr.) would require approximately 6,900m<sup>2</sup> of PV area. This technology is most suited where the technical constraints are such that connecting a district network is not viable. In this case solar PV's can be used in conjunction with stringent targets on building fabric design for buildings or one of the building scale technologies listed below.

Table 5—1 summarises the options assessment matrix in Appendix F. Low carbon energy supply sources with a high viability will be assessed in more detail at the options assessment stage of this study to prioritise a supply source(s) based on a more detailed site specific evidence base.

**Table 5—1 Summary of low carbon energy source assessment**

Technology		Viability assessment		Key considerations
		Building	District	
Electricity (heating)	Water source heat pump	low	high	Reliant on decarbonisation of electricity grid for competitive CO <sub>2</sub> savings.
	Air source heat pumps	medium	medium	As above, plus heavier reliance on local substation capacity.
	Ground source heat pumps	medium	medium	High capital cost if not installed as part in initial development
	Process waste heat & heat pumps	low	low	No suitable sources
Gas	Condensing gas boilers	medium	high	Flexible and reasonable efficient. Low capital costs
	Gas CHP	medium	high	Highly efficient under optimal conations at district scale
	Hybrid gas boiler	low	low	Embryonic technology
	Gas with CCS	n/a	low	Embryonic technology, large scale
Biomass	Biomass boiler	low	high	High CO <sub>2</sub> savings if transport and air quality concerns mitigated
	Biomass CHP	low	low	Unproven technology except at a very large scale.
	Biomethane CHP	n/a	low	Unproven technology except at a very large scale, no site identified.
Other	Deep geothermal	n/a	low	Unproven technology except at a very large scale, no site identified.
	Solar thermal	medium	low	Proven technology but competes with PV roof space. Subject to visual amenity concerns.
	Industrial and process heat	n/a	low	No significant supply sources identified.
Hydrogen	Hydrogen fuel cell	low	low	Unproven technology, reliant on decarbonisation of electricity grid.
Electricity (power)	Solar photovoltaic (PV) cells	high	low	Proven technology, scalable and simple to integrate at building level. Subject to visual amenity concerns.
Wind	Wind turbine	low	low	No local wind resource or suitable site.
River	Hydropower	n/a	low	Significant environmental impacts

## 5.2 District verses building application

Technologies considered include those suitable for both application at a district level via heat networks and at a building level with individual plant. Building based plant is more suitable for the application of small electric generation such as electric boilers or small air source heat pumps, however the CO<sub>2</sub> reduction credentials of these technologies are heavily dependent on the decarbonisation of the electricity grid. Building based heating plant can be also cheaper than district heating if the demands are low and long lengths of heating pipework are required. Demand density is therefore a key factor for the choice between district and building level heating plant.

For on-site low carbon heat provision, district heating gives a wider spectrum of opportunities as once built the infrastructure facilitates the ability to change future heat sources without modifying building design. It increases demand diversity reducing the total amount of heating plant required and allows the integration of some large heat sources (e.g. deep geothermal, biomethane CHP, large water source heat pumps) that require a minimum number of heat customers to be considered viable. CHP engines and biomass boilers favour district heating as they perform optimally when providing a steady baseload supply; the diversity of heat demand across a network increases the baseload that can be met. In the current economic and carbon climate district heating typically provides the most cost effective and technically feasible means of achieving significant CO<sub>2</sub> emissions savings for a large urban development, however care is needed to manage the commercial and technical (e.g. network losses) aspects of developing such a network.

## 6 Scheme Options

### 6.1 Cluster long list

As noted in section 4.2, eight clusters were considered for initial consideration, with reference to table Table 4—3 and Figure 4—1 these were:

**Lower Bristol Road** - Core scheme connecting Roseberry Place and Bath Press with extensions to Charlton Court student residence [A] and the infant school. Option to sell or buy heat with existing Bath Western Riverside scheme (requirement for additional low carbon heat as existing scheme expands may not be met by existing energy centre).

**South Bank** - Scheme connecting South Quay and South Bank. An energy centre in the west of the site would favour expansion to Green Park developments but location to the east would favour phasing. Location therefore undetermined at this stage. Connection across bridge to North Quay not considered following the conclusions of previous 'red flags' feasibility study and conversations with B&NES council. Expansion potential hard to factor in to initial build until Green Park plot layouts developed further.

**North Quay** - North Quay new sites plus City of Bath College. Almost all new development so connection can be compelled and pipework integrated with highway construction.

**North Quay Plus** - Expansion to North Quay scheme to include John Wood building (student residential), the Forum, Future Publishing and the Innovation Centre.

**North Quay Plus Plus** - Northern expansion of North Quay Plus to connect 1-3 James St West, the Allen building, Thermae Bath Spa and St Johns Hospital. Requires significant road crossing and routing through existing vaults.

**Manvers Street** - Small cluster considered as standalone scheme. Remote from other clusters and so may not be viable to connect to wider clusters. Riverside development allows consideration of small water source heat pump scheme. Small heat load so may not be attractive for an ESCo but may potential if site is brought forward by a single developer

**City Centre** - Extension of North Quay Plus Plus along James St West. Connection of Westpoint, Kingsmead Leisure and Kingsmead House Hotel. Connection of Plymouth House excluded because of access through vaults. Vaults in James St West require navigation. Possible future connection to Green Park East.

**City Centre Plus** - Full city centre network extending city centre cluster east to connect Manvers St cluster avoiding vaults. Potential future connection to Southgate but unlikely due to electric heating systems.

**City Centre and Enterprise Area** - Full city network connecting all clusters.

### 6.2 Cluster prioritisation

Following a workshop with B&NES council on the long list of clusters, these were narrowed down to a shortlist of five clusters to study in more detail. This selection process was based on a prioritisation of against the criteria in Table 6—1, weighted dependant on the gauged importance for delivering district heating schemes in Bath.

- Lower Bristol Road
- South Quay
- North Quay
- North Quay Plus
- North Quay Plus Plus

Table 6—1 Cluster prioritisation attributes

Attribute	Priority weighting
Load size	Med
Load density	Medium-high
Expansion potential	Medium
Phasing	Low
Deliverability	High
Council benefit	Low
Financial & commercial risk	Medium
Interest to ESCO	Medium

### 6.3 Cluster shortlist

A summary of the buildings and heat loads considered for the cluster shortlist is given in Table 6—2 below. Further details of these buildings is given in the consumer review in Appendix A. Following the selection of the shortlist, further effort was made to ensure all consumers had been contacted directly.

A key distinction between clusters is the heat demand density. The demand density differs across all clusters, affecting the capital costs of the pipe network required and an distribution losses. This is illustrated in Figure 6—1. This impact of this is noted in the techno-economic modelling in section 7.

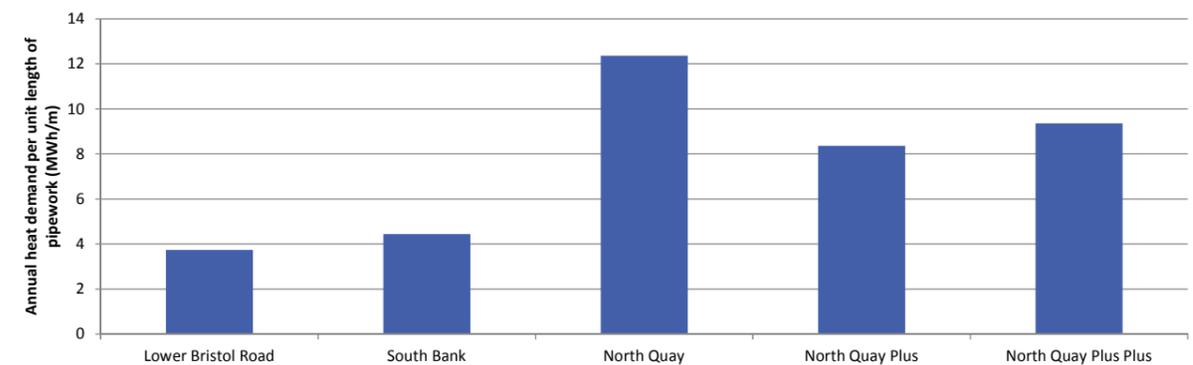


Figure 6—1 Linear heat demand density

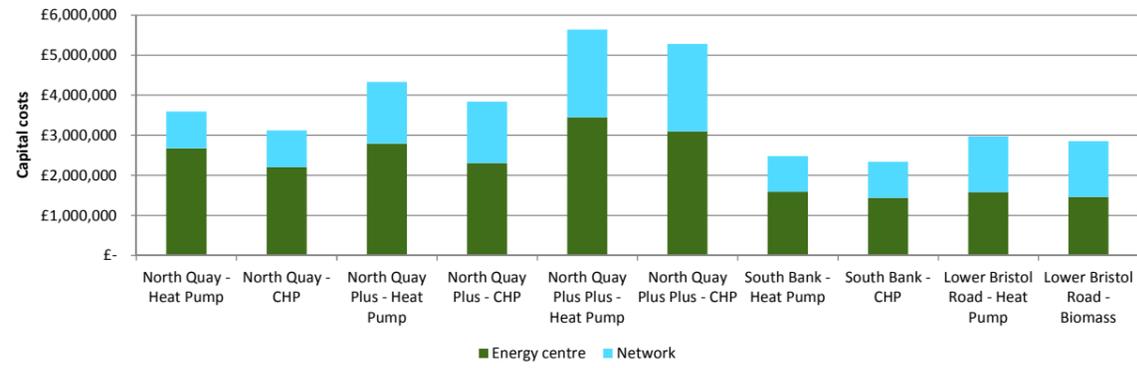


Figure 7—1 Options capital cost comparison

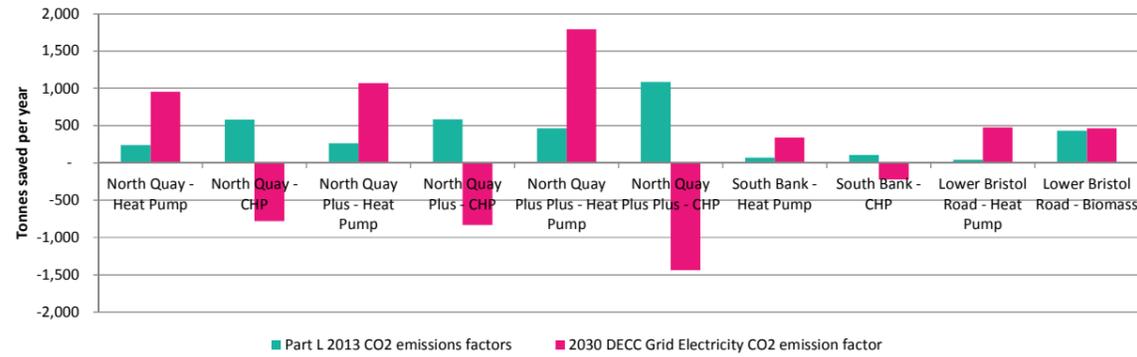


Figure 7—2 Comparison of CO<sub>2</sub> savings today and in 2035

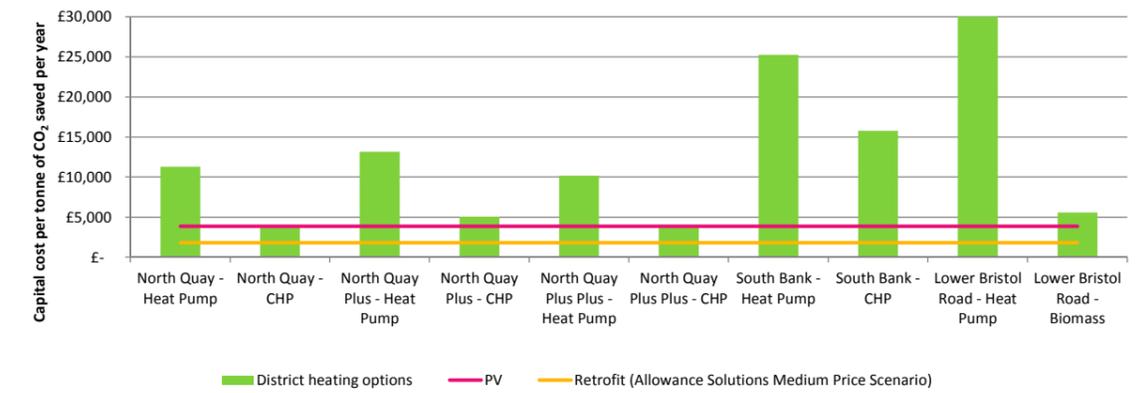


Figure 7—3 Capital cost per tonne of CO<sub>2</sub> saved per year comparison

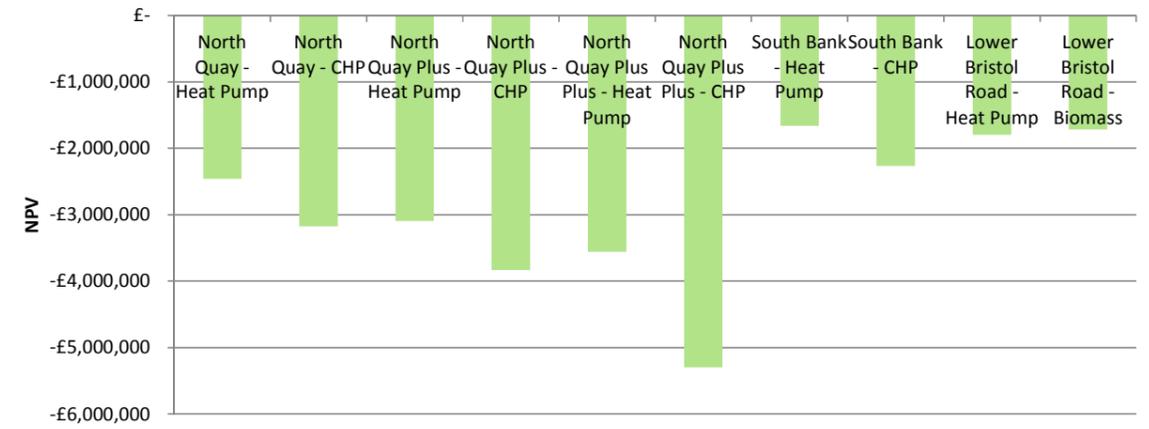


Figure 7—4 Net present value comparison (25 years - 3.5% discount factor)

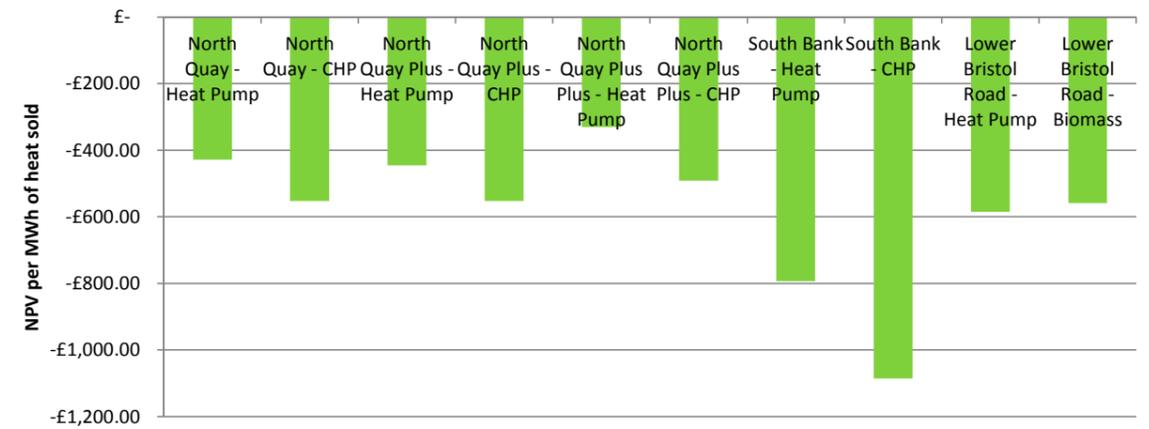


Figure 7—5 Net present value normalised by heat sales (25 years - 3.5% discount factor)

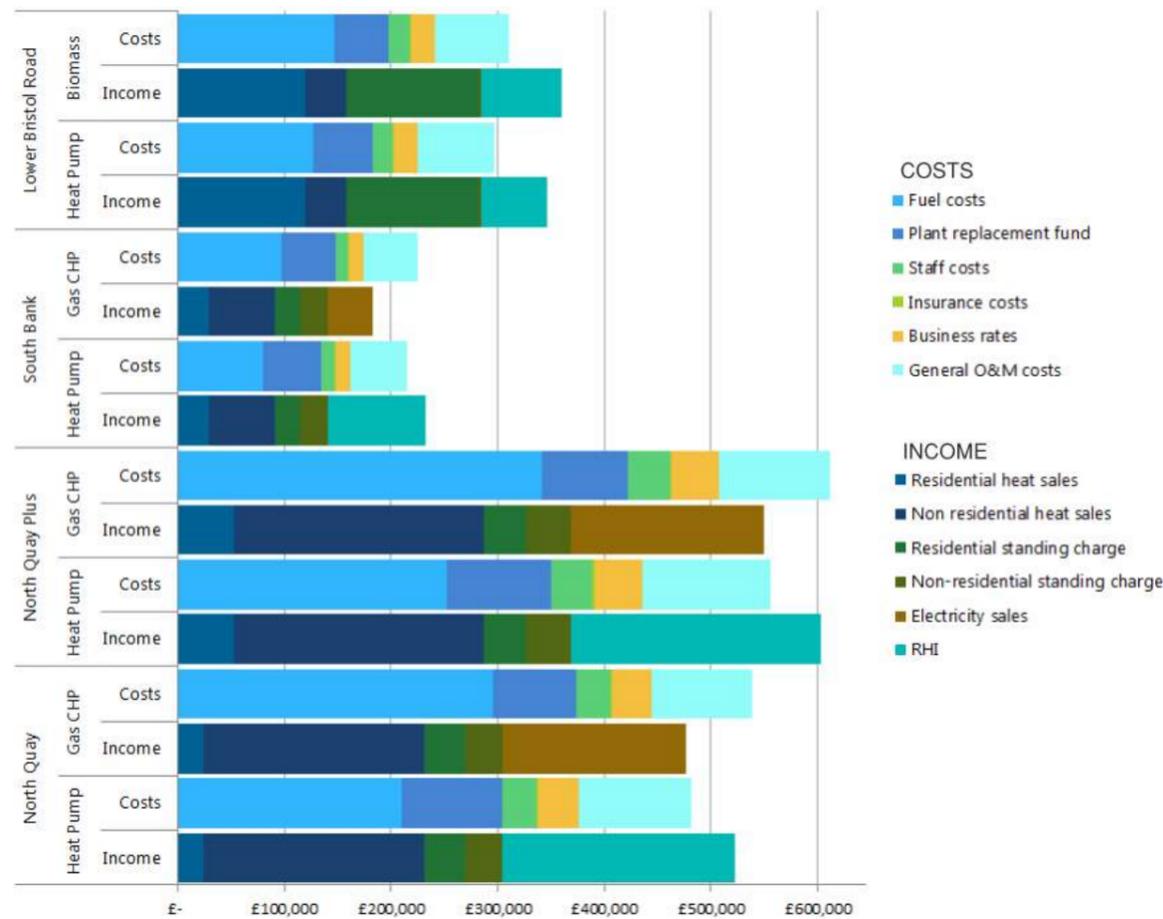


Figure 7—6 Revenue balance

### 7.3 Options appraisal

In addition to the quantitative results of the techno-economic assessment, there are issues that need to be considered qualitatively when selecting the preferred district heating scheme option. A list of criteria and a scoring guide is shown in **Error! Reference source not found.** The scheme options are appraised using a method called 'swing weighting'. In this method a weighting is applied to each criterion based upon the difference between the worst and best performing score. The weighting is applied after each criterion is scored. This means that the results of the appraisal are not skewed by criterion that are seen as having a high importance prior to the scoring but have a small range of scores. The qualitative assessment under each of the criteria for each option is presented in Appendix G. A qualitative summary of the unweighted scoring for each category is shown in Table 7—3.

Attribute	Option									
	North Quay - Heat Pump	North Quay - CHP	North Quay Plus - Heat Pump	North Quay Plus - CHP	North Quay Plus Plus - Heat Pump	North Quay Plus Plus - CHP	South Bank - Heat Pump	South Bank - CHP	Lower Bristol Road - Heat Pump	Lower Bristol Road - Biomass
NPV per heat sold	Green	Yellow	Green	Yellow	Green	Yellow	Orange	Red	Yellow	Yellow
CO <sub>2</sub> savings per heat sold (today)	Yellow	Green	Orange	Green	Yellow	Green	Orange	Yellow	Red	Green
CO <sub>2</sub> savings per heat sold (2030)	Green	Red	Yellow	Red	Green	Red	Green	Red	Yellow	Yellow
Deliverability	Yellow	Green	Yellow	Green	Orange	Yellow	Red	Yellow	Red	Yellow
Potential for expansion	Green	Green	Yellow	Yellow	Yellow	Yellow	Green	Green	Red	Red
Potential for community or other public sector involvement in ESCo	Green	Green	Green	Green	Green	Green	Orange	Orange	Red	Red
Potential for private sector led ESCo	Yellow	Yellow	Yellow	Yellow	Red	Red	Yellow	Yellow	Green	Green
Local environmental impacts	Red	Green	Red	Green	Red	Green	Red	Green	Green	Red
Risk	Yellow	Red	Green	Orange	Green	Yellow	Yellow	Red	Green	Yellow

Table 7—3 Cluster prioritisation matrix - unweighted scoring

These weightings have been based upon the range of scores in each criterion and BuroHappold's understanding of B&NES Council's priorities. The two most important criteria are the financial viability (measured via NPV) and deliverability. CO<sub>2</sub> savings today are prioritised slightly higher than CO<sub>2</sub> savings in the 2030 as the attractiveness of connecting to the network for new development is strongly related to the CO<sub>2</sub> emissions savings at the time of construction.

Figure 7—7 presents the overall scoring with weighting applied for each option, where a score of 100% would represent a maximum score in all categories. From this it can be seen that North Quay and North Quay Plus network clusters with a CHP heat source are the best of the assessed options.

It should be noted that none of the options achieve a positive NPV after 25 years at a 3.5% discount factor based upon the financial assumptions used in the techno-economic model. High level sensitivity testing was undertaken on the North Quay CHP option in order to establish what might be needed to achieve an acceptable financial return.

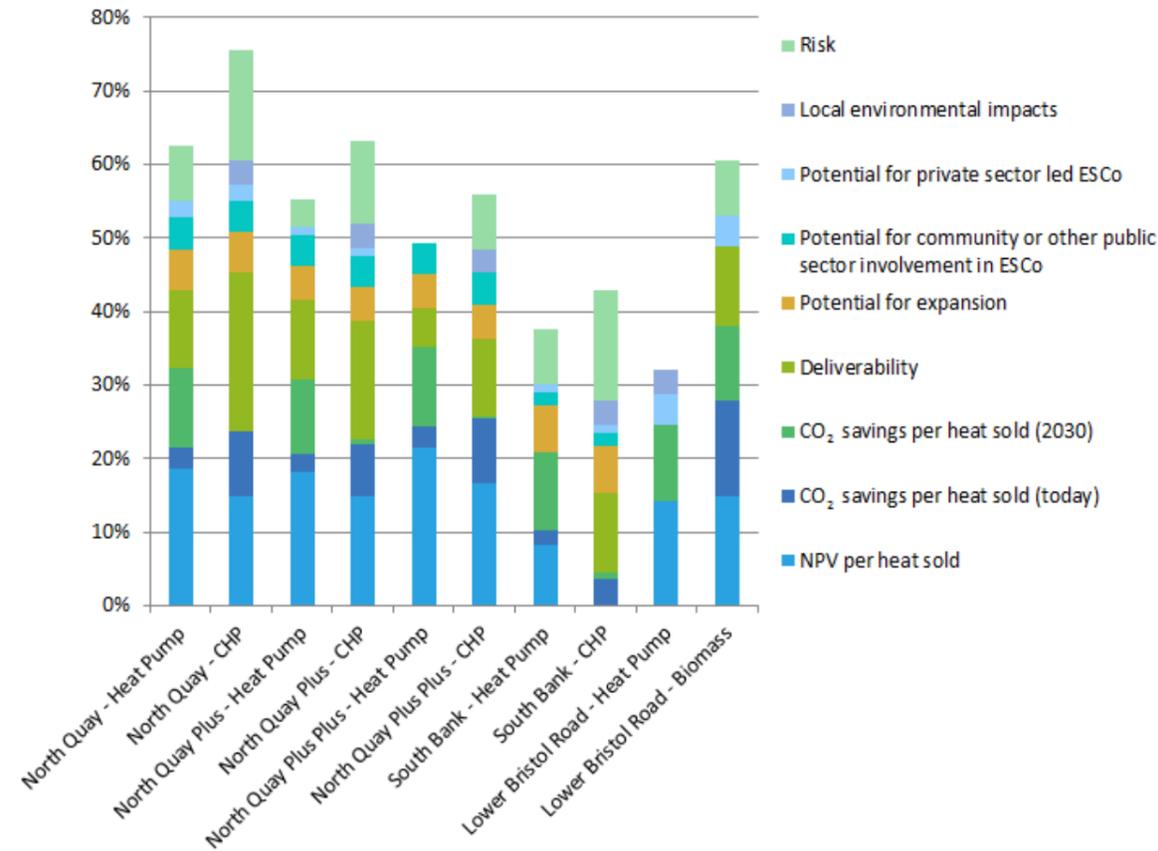


Figure 7—7 Cluster prioritisation matrix - weighted scoring

#### 7.4 Improving the viability of North Quay

A number of input variables were tested in order to understand the impact on financial viability:

1. Increasing heat variable price by 20%
2. Increasing electricity sales price to £90/MWh (i.e. private wire price levels)
3. + 20% on annual heat demand
4. - 20% on annual heat demand
5. A capital grant of £1.25 million
6. Extending the project life to 40 years
7. A capital grant plus high power price (2 plus 5)
8. A capital grant plus high power price and 40 year project life (2 plus 5 and 6)
9. A high heat sales price plus power price (1 plus 2)

Figure 7—8 shows the impact of these sensitivity scenarios on the NPV of the option. A higher electricity sales price than assumed in the base case is required for the scheme to make an operating profit. This combined with a capital grant allows the scheme to achieve a positive NPV. A high electricity sales price and heat sales price has a small negative NPV at a 3.5% discount factor. Table 7—4 shows that these scenarios achieve IRRs varying from 1% to 7%,

In order for the North Quay scheme to be viable the following must occur:

- A reduction in net capital costs borne by the scheme, options include:
  - Value engineering, such as removing low value building connections
  - Increase connection charges to new building, such as charging a higher price for the value of CO2 savings
  - Introduce connection charges for existing buildings, such as the avoid cost for boiler replacement
  - A capital grant – there are limited available sources for a capital grant. The most viable source is the Community Infrastructure Levy.
- Increase revenue, options include:
  - Increase electricity sales price, such as through private wire connections
  - Increase heat sales prices
  - TRIAD payments through an aggregator, such as Flexitricity

It is not felt that a significant reduction in operating costs can be considered given the level of detail of this feasibility study.

Table 7—4 IRR summary

Sensitivity scenario	25 years IRR
7 - capital grant plus high power price	6%
8 - capital grant plus high power price and 40 year project life	7%
9 - high heat sales price plus power price	2%

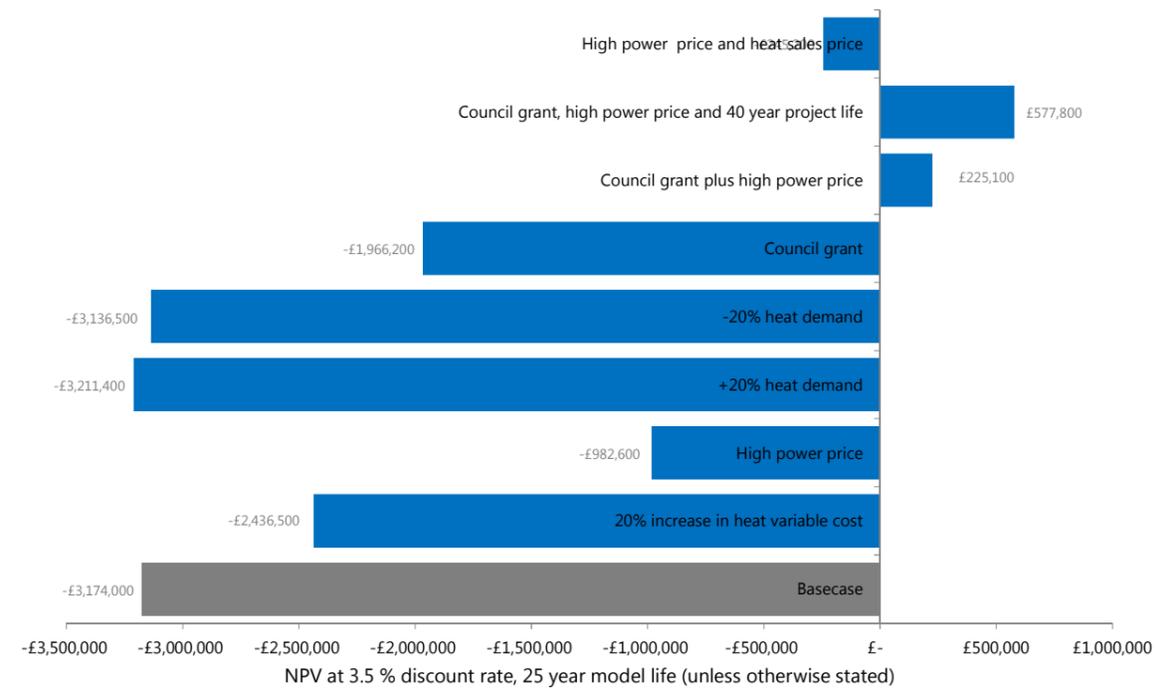


Figure 7—8 Summary of sensitivity testing

## 8 Governance and the Council's Role

### 8.1 B&NES Energy Services Review

Component 1 of this study considered governance structures suitable for taking forward a range of low carbon energy options at the Bath Enterprise Area and Keynsham sites. The review explored the relative risk and return and thus merits of three core options:

1. **Go it alone:** B&NES owned arms-length energy company
2. **Partnership:** Joint venture with third party such as BWCE (2a), other LA (2b), commercial ESCO (2c) or other PSB (2d)
3. **Enabler:** B&NES continue to act primarily as an enabler for others to deliver services, either through concessions (3a) or as an investor (3b)

Overall, the recommended route forward was for B&NES Council to continue to play an enabling role in energy services development, but to do this in a more pro-active way through the development of a new Energy Services Programme Delivery Unit within the Council. In the longer term, it would be possible for B&NES Energy Services Delivery Unit to be spun out from the council as a separate entity, potentially as a Community Interest Company.

The particular structure envisaged for delivering district heating networks proposed in Component 1 is illustrated in **Error! Reference source not found.**, with B&NES acting primarily in an enabler role which could include:

- Pre-development feasibility study
- Convening of key stakeholders and anchor loads
- Procurement of design and build of the district heat network
- Procurement of operation and management of the network, or development of capacity to carry out this work in house.

Figure 8—1 Business model for district heating

### 8.2 Challenges of district heating

This report builds on the Component 1 study and explores governance structures for district heating schemes in more depth. There are a number of challenges particular to these schemes that need to be addressed by the governance structure. These include:

- Monopoly pricing: customers on a district heating system will have only one supplier – transparency and accountability over pricing is important to gain customer trust, particularly with consumers unfamiliar with the concept
- Need for sufficient long term sales contracts to ensure viability – upfront costs of district heating networks are significant thus some security over revenues in the long term are necessary to unlock investment finance
- Multiple parties required to collaborate in order to effectively deliver a scheme – leadership is important

The most common response to these challenges where the public sector has been involved has been a partnership arrangement, examples of which are presented in Table 8—1. The local authorities cited here were not selected for interview in the Component 1 study as that study was looking at overall energy service provision, and for a diversity of approaches to community energy, rather than looking at district heating specifically. Although several of the LAs interviewed for that study had considered district heating within the scope of their energy services, none had got to the point of deployment and operation.

Table 8—1 Examples of district heating schemes involving the public sector

Governance option	Description	District heating precedents
Joint venture	SPV established to run energy company. B&NES and other party(s) jointly own SPV.	No JVs between a council and third party identified, nearest equivalent seems to be Thamesway Energy = 90% owned by Woking Borough Council.
Enabler	B&NES acts primarily as an enabler for others to deliver services. Key gaps or barriers to energy service provision are identified in collaboration with stakeholders and addressed accordingly. B&NES may or may not provide some funding. Can involve different types of partners and collaboration agreements, and/or can use concession approach.	Most common approach used in UK. Several examples with different features eg. <ul style="list-style-type: none"> <li>• Southampton City Council which developed its scheme based on a <b>co-operation agreement</b> (legal document) with Cofely (formerly Utilicom) which wholly owns the energy company. There is a 'joint co-operation' team with representatives from both parties. Worked together to encourage connections / expand the scheme.</li> <li>• Coventry 'Heatline' project – Council provided a <b>25 year concession</b> to Cofely to design, build and operate a heat network connecting to an EfW plant and supplying to buildings in the city including those owned by Coventry Council. Cofely effectively acting as 'heat shipper'. NB originally partnered with University but they subsequently pulled out of the scheme.</li> <li>• Birmingham City Council signed a <b>25 year heat supply agreement</b> with Birmingham District Energy Company, a subsidiary of Cofely set up for the scheme. Other partners include Aston University &amp; Birmingham Children's Hospital.</li> </ul>

In the context of the Component 1 options, the enabler role is the most common approach, with a number of examples of LAs offering concessions to private sector operators. Those included in Table 8—1 suggest three alternative contractual structures:

- A co-operation agreement
- A concession agreement

- A heat supply agreement

All are long term in nature and were developed in accordance with the specifics of the scheme, important factors being: council buildings taking heat from the scheme, a commitment to joint working and long term scheme expansion, innovation around business models.

A further option explored in this study is a consumer / community led approach that uses some form of mutual association. This would address the key challenges of transparency and trust that arise from monopoly pricing arrangements that are a feature of district heating schemes.

This section builds on the findings of the Component 1 study in the specific context of delivering district heating networks in the Bath Enterprise Area. In particular it takes into account project specific factors of:

- Geography / spatial characteristics (size, location, constraints, new build / existing etc)
- Stakeholders
- Potential to expand
- Viability
- Timescale

The section also considers alternative governance structures not fully covered in Component 1, namely community ownership models for district heating and Multi-Service Utility Companies (MUSCo's).

### **8.3 Preferred governance approach for Enterprise Area schemes**

The proposed schemes for the Enterprise Area were mapped against the preferred governance approaches identified in Component 1 in the context of the following factors:

- Geography / spatial characteristics (size, location, constraints, new build / existing etc)
- Stakeholders
- Potential to expand
- Viability
- Timescale

Each scheme is discussed below. Conclusions are high level at this stage pending further discussion with stakeholders to understand their objectives and requirements.

### 8.3.2 Lower Bristol Road

Key features of the Lower Bristol Road development are outlined in Table 8—2 leading to an assessment of the different governance options for the scheme in Table 8—3.

Important factors for this scheme are its proximity to the Bath Western Riverside district heating network run by E.ON on the adjacent Crest Nicolson site, combined with its marginal viability. If the scheme is to progress it would appear that B&NES' role would be as an enabler, ensuring the relevant parties come together to establish early on whether objectives can be aligned sufficiently to get the scheme delivered. As well as Crest Nicolson and E.ON, other parties to be involved would be the new site developers, Spenhill Developments and Deeley Freed Estates.

The marginal viability of the scheme suggests some requirement for B&NES to take a proactive approach to de-risking and potentially to providing / channelling funding.

It would appear that there would be limited opportunities / benefits for B&NES to become involved in any kind of partnership agreement as there are no council buildings nearby to be supplied and limited potential for the scheme to expand (other than linking to the existing E.ON network). However, B&NES involvement could be beneficial in the context of a longer term vision for the development of district heating in the city. Some direct involvement / working relationship beyond that of planning and early stakeholder engagement could be of value in promoting and coordinating schemes more generally and ensuring shared learning and collaboration.

An alternative approach to district heating for the Lower Bristol Road sites that could be considered is an expansion of Crest Nicholson/E.ON existing scheme building on the existing energy centre to serve the new developments. In this case, the Council could play a proactive coordinator/enabler role.

**Table 8—2 Lower Bristol Road key features relevant to governance**

Factor	Site characteristics	Implications
Scale and geography	<ul style="list-style-type: none"> <li>Peak load – 2.5MW</li> <li>c. 500 residences, primarily new build</li> <li>Adjacent to existing scheme (with approximately 1,200 unbuilt apartments to connect)</li> <li>One small council building is part of the scheme (Oldfield Park Infant School) but with a negligible heat load in the overall scale</li> </ul>	<p>Location lends itself to coordination with existing scheme – should lead to more efficient, low cost operations.</p> <p>Residential led although all new build, potential for community scheme but only in the longer term.</p> <p>No nearby council buildings reduces incentive for B&amp;NES to be directly involved.</p>
Key stakeholders	<ul style="list-style-type: none"> <li>Crest Nicolson – requirement for permission to cross land; adjacent developer / land owner; requirement for low carbon heat to meet planning; built and owns network on site [??]</li> <li>E.ON – operates DH network on adjacent site</li> <li>Spenhill Developments – Bath Press developer</li> <li>Deeley Freed Estates – Roseberry Place developer</li> </ul>	<p>Complex relationships with differing objectives. Likely that B&amp;NES involvement will be a necessary precondition to getting the scheme delivered. Role would be to coordinate and help to align stakeholder objectives.</p>
Potential to expand	Limited – constrained by the river to the north and existing buildings to the south are too low density to make district heating viable	Limited potential to expand reduces the incentive for B&NES to intervene. However, there is the potential to link to the existing neighbouring scheme.
Viability	Marginal	Marginal nature of scheme makes it harder to deliver and attract private sector; limited expansion potential means that the scheme has to stand alone. Likely to require B&NES support either in form of direct funding or significant de-risking.
Timescale	Planning applications submitted 2015 Likely delivery unknown	

**Table 8—3 Assessment of the suitability of different governance options for the scheme**

Component 1 Governance option	RAG *	Comments
Joint venture with BWCE	Amber	Potentially; JV could still engage private sector expertise to develop and operate the scheme – possibly E.ON? Could be a hybrid JV/enabler option? See 2c and 3a
Joint venture with other local authorities	Amber	Bristol CC potentially? Depends on political appetite, could just make it more complex without adding any particular value?
Joint venture with commercial ESCO	Amber	Need to understand commercial relationships in place for BWR between CN and E.ON. Potentially JV (with Eon and BWCE as partners?) could develop the new network and contract with E.ON to operate it – as was done with CN. Coordination with existing BWR scheme could introduce efficiencies and hence cost savings.
Joint venture with other public sector bodies	Amber	No other public sector bodies with buildings that would connect, hence less likely
Enabler - investor	Green	Support from B&NES in coordinating project between relevant parties is likely to be critical. Viability is marginal making it likely some support from B&NES is likely. De-risking could help to unlock private sector funds.
Enabler - investor / community group	Amber	Potentially large number of residential customers; transitional period required while community group set up and role for B&NES in this? Would need cooperation from site developers.
Enabler - concession	Red	Not within B&NES remit to offer concession. Other forms of partnership agreement also hard to imagine – single small public sector buildings adjacent to scheme to take heat and limited expansion opportunities so limited incentive for B&NES to enter a long term agreement. Depends on B&NES longer term vision for involvement in district heating in the city and whether it sees the potential to coordinate all schemes and thus have some direct involvement / working relationship beyond that of planning and early stakeholder engagement.

\* RAG rating: Red implies unlikely, Amber some potential and Green, significant potential

### 8.3.3 South Bank

Key features of the South Bank development are outlined in Table 8—4 leading to an assessment of the different governance options for the scheme in

Table 8—5.

This is the least financially attractive of the options reviewed in this study and is unlikely therefore to be a priority at this stage. Were it to be taken forward, the most likely role for B&NES would be as an enabler, bringing together stakeholders and exploring ways to optimise the scheme. Although there is some potential for expansion to the Green Park West development site, the plans for this are highly uncertain. This, combined with the lack of nearby council buildings, suggests a longer term role for the council is unlikely.

**Table 8—4 South Bank key features relevant to governance**

Factor	Site characteristics	Implications
Scale and geography	<ul style="list-style-type: none"> <li>• Peak load – 2.9 MW</li> <li>• c. 90 apartments</li> <li>• Primarily new build + major refurbishment of existing structures</li> <li>• No council buildings in proximity of scheme</li> </ul>	
Key stakeholders	New developers not yet identified; no obvious public sector partners	
Potential to expand	<ul style="list-style-type: none"> <li>• Energy centre in west would favour expansion to Green Park developments (reduced pipe diameter to South Quay)</li> <li>• Connection across bridge to North Quay not considered</li> <li>• Expansion potential hard to factor in to initial build until Green Park plot layouts developed further</li> </ul>	Limited potential to expand reduces the incentive for B&NES to intervene.
Viability	Least financially attractive of all schemes	Limited incentive to take forward
Timescale	South Quay –2017 South Bank – 2025 onwards	

**Table 8—5 Assessment of the suitability of different governance options for the scheme**

Component 1 Governance option	RAG *	Comments
Joint venture with BWCE	Amber	Potentially; JV could still engage private sector expertise to develop and operate the scheme. Could be a hybrid JV/enabler option? See below.
Joint venture with other local authorities	Amber	Bristol CC potentially? Depends on political appetite, could just make it more complex without adding any particular value?
Joint venture with commercial ESCO	Amber	Depends on viability of scheme and hence ability to attract private sector to participate.
Joint venture with other public sector bodies	Amber	No other public sector bodies with buildings that would connect, hence less likely
Enabler - investor	Green	Support from B&NES in coordinating project between relevant parties. Some de-risking useful to help private sector unlock funds.
Enabler - investor / community group	Amber	Fewer residential customers and more offices; transitional period required while community group set up? Ie bigger role for B&NES early on?
Enabler - concession	Red	Not within B&NES remit to offer concession. Other forms of partnership agreement also hard to imagine – no public sector buildings adjacent to scheme to take heat and uncertain expansion opportunities so limited incentive for B&NES to enter a long term agreement. Depends on B&NES longer term vision for involvement in district heating in the city and whether it sees the potential to coordinate all schemes and thus have some direct involvement / working relationship beyond that of planning and early stakeholder engagement.

\* RAG rating: Red implies unlikely, Amber some potential and Green, significant potential

### 8.3.4 North Quay

Key features of the North Quay development are outlined in The initial assessment of viability of this scheme suggests it is marginal however it is more positive than the other schemes, largely as a consequence of its greater density. There could be potential to optimise it further. This opens up a wider range of governance options and a greater potential to attract the private sector.

Important factors for this scheme are the involvement of B&NES directly in the development process potentially owning and managing the site in the long term, and the potential to partner with other public sector bodies. There could be potential to establish a JV to take forward the scheme involving these partners however this will only work if objectives can be suitably aligned. Although initially it may appear that they are, precedent studies (e.g. Coventry) suggest it can be challenging to maintain this as the scheme progresses.

There is also potential for other forms of partnership agreement such as a concession let to a private sector ESCo. The benefits of this are that a higher share of risk can be transferred from the council, however, as indicated in Component 1, this would be at the expense of control.

The location of this scheme is lends it to expansion. This suggests it would be beneficial for the council to take a longer term role to enable this to happen and ensure it develops in line with the council vision for district heating in the area.

Table 8—6 leading to an assessment of the different governance options for the scheme in Table 8—7.

The initial assessment of viability of this scheme suggests it is marginal however it is more positive than the other schemes, largely as a consequence of its greater density. There could be potential to optimise it further. This opens up a wider range of governance options and a greater potential to attract the private sector.

Important factors for this scheme are the involvement of B&NES directly in the development process potentially owning and managing the site in the long term, and the potential to partner with other public sector bodies. There could be potential to establish a JV to take forward the scheme involving these partners however this will only work if objectives can be suitably aligned. Although initially it may appear that they are, precedent studies (e.g. Coventry) suggest it can be challenging to maintain this as the scheme progresses.

There is also potential for other forms of partnership agreement such as a concession let to a private sector ESCo. The benefits of this are that a higher share of risk can be transferred from the council, however, as indicated in Component 1, this would be at the expense of control.

The location of this scheme lends it to expansion. This suggests it would be beneficial for the council to take a longer term role to enable this to happen and ensure it develops in line with the council vision for district heating in the area.

**Table 8—6 North Quay key features relevant to governance**

Factor	Site characteristics	Implications
Scale and geography	<ul style="list-style-type: none"> <li>Peak load – 7MW</li> <li>c. 160 apartments</li> <li>Mixture of new build and existing</li> <li>No council buildings but the development is likely to be owned by the Council long term through a wholly owned subsidiary</li> <li>Other public sector buildings could connect to scheme</li> </ul>	At full build out North Quay would be largest scheme and would also have a mixed load (ie not dominated by a single load type)
Key stakeholders	<ul style="list-style-type: none"> <li>City of Bath</li> <li>University of Bath</li> <li>B&amp;NES (as landowner / site operator)</li> </ul>	B&NES likely to take on ownership and operation / management of development giving it a major opportunity for heat network delivery. Range of potential partners supportive of low carbon scheme.
Potential to expand	Expansion plans explored as part of this study; could go wider	Strong incentive for B&NES to be involved longer term to support expansion and connection of new customers
Viability	Low returns but more potential than other schemes explored	Potential to further optimise the scheme; incentive for B&NES to be involved longer term.
Timescale	North Quay Enterprise Area site – 2017 – 2021	

**Table 8—7 Assessment of the suitability of different governance options for the scheme**

Component 1 Governance option	RAG *	Comments
Joint venture with BWCE	Amber	Mixture of existing and new properties - potential to get existing building owners / customers involved and then expand to new as and when? Could have wider ownership eg with other public sector bodies – see below
Joint venture with other local authorities	Amber	Bristol CC potentially? Depends on political appetite, could just make it more complex without adding any particular value?
Joint venture with commercial ESCO	Green	Depends on viability of scheme and hence ability to attract private sector to participate. Early stage analysis suggests some council / other funding would be required to make proposal attractive.
Joint venture with other public sector bodies	Green	Could link up with City of Bath College and University of Bath but depends on their objectives and existing heat supply arrangements. Could have wider ownership e.g .with BWCE – see above
Enabler - investor	Green	Likely that support from B&NES in coordinating project between relevant parties will be required; also additional funding. Some funds could be generated from building developer (connection fees) but further analysis required to confirm extent of this. Currently no connection fees from existing buildings assumed. Some de-risking by B&NES would be useful to help private sector unlock funds.
Enabler - investor / community group	Amber	Mix of residential, student, hotel, offices new and existing, but mostly commercial. Formation of community group (including commercial) possible but if so only in the long term.
Enabler - concession	Green	Whether B&NES would be in a position to offer a concession is to be determined, depending on role of B&NES in development of scheme. Terms would depend on viability and ability to attract private sector to participate.

\* RAG rating: Red implies unlikely, Amber some potential and Green, significant potential

### 8.3.5 Summary

The North Quay option lends itself to a more direct governance role for B&NES, either through a JV with the universities that could connect to the scheme, or a long term partnership agreement such as a concession with a private sector operator. A hybrid approach is also possible. The potential for a mutual association / consumer co-operative is discussed in the next section.

Involvement of B&NES in Lower Bristol Road as an enabler in bringing stakeholders together at an early stage is important. There is less potential for longer term partnering although it could be valuable to have some longer term arrangement in the context of the vision of the council for developing heat networks in the Enterprise Area.

South Bank is not considered a viable option at this stage however, if it were to progress, it would most likely benefit from input from B&NES as an enabler, supporting early stakeholder engagement.

### 8.4 Community led schemes

Whatever the governance option selected for B&NES, the energy entity itself could involve other parties, in particular the community. This section provides an overview of community led schemes in the UK and elsewhere in Europe.

The term 'community' can be widely interpreted. In some instances it is used to refer to a physical geographic community whereas in others it could refer to a community of interests. In the context of district heating, where there are particular challenges around consumer acceptance and monopoly pricing, a customer focused community – including users and building owners both as individuals and as organisations – that forms some kind of mutual association could be envisaged

Community projects in the UK have traditionally been formed around the installation of renewables, typically solar PV or wind, such that a community will benefit directly from the exploitation of local resources. Sustainable business models have been developed that can provide a reasonable return to investors based on government incentives plus the sale of electricity.

District heating differs from renewable generation in that it is more complex to construct and operate, and is likely to have more direct consumers meaning that there are issues over acceptability, service delivery, billing and metering etc. Heat is an unregulated market which provides some advantages in that there is more flexibility over heat pricing, but disadvantages in that it can lead to a lack of transparency and making it harder to ensure consumers are treated fairly<sup>4</sup>. A summary of differences is provided in Table 8—8.

**Table 8—8 Overview of differences between renewable energy and district heating projects**

Issue	Renewable electricity / generation	District heating
Capital cost and financing	High capital costs. Financing for community schemes through public share offers reasonably common model whereby organisation offers return based on relatively secure business model. Otherwise some debt financing possible again due to relatively secure income streams.	High capital costs. Financing generally from a range of sources depending on stakeholders. In a new development, may get connection charges from developer (based on avoided costs of alternative heating systems). Some grant funding may be available. Private sector ESCo can raise and provide finance if given some security over returns (eg. some assurance over build out and connections for a new development)
Design & construction	Relatively straightforward once site selected	A large number of options to consider particularly around location and type of energy centre (generation) and network routes (distribution)
Geography / site	Constrained by availability of land / space and renewable resource (sun / wind)	Constrained by density of buildings to serve (if too spread out, network costs outweigh benefits); also issues of network routing within potentially congested urban areas
Expansion	Generally constrained by site conditions; potential to 're-power' wind sites as technology improves to enable larger turbines to be installed	Networks can expand to link proximate buildings; need to allow space in energy centre (or be able to link in additional centres) to be able to serve increased demand
Revenue risk	Output is generally sold direct a single offtaker, however depending on location, can supply direct to end users (eg solar rooftop PV). Revenue aligned to weather events – but whatever is generated can be sold. Long term power purchase agreement with single off taker can be negotiated to reduce price. uncertainty. Incentives for renewable generation vary with scale	All heat sales retail to end users under a supply agreement. CHP schemes can also supply electricity – potentially through long term power purchase agreement. Heat revenues linked to demand / occupant behaviour, building type / efficiency. High heat revenue risk particularly in the early stages as demand patterns develop and are

<sup>4</sup> See Which? report 'Turning up the heat: Getting a fair deal for District Heating users', March 2015

Issue	Renewable electricity / generation	District heating
	– under severe political scrutiny	understood. Long term heat supply agreements can be negotiated with commercial customers; more challenging with multiple domestic users. Incentives only available for renewable fuels and where heat and power are generated together (CHP)
Operating cost / maintenance	Relatively low ongoing costs of maintenance	Higher ongoing costs and also requirement to purchase fuel
Business model	Relatively straightforward, no fuel purchases and limited billing / metering (unless installation is supplying direct to end users). Admin around gov't incentives.	More complex operations as need to purchase fuel, ensure reliable heat / HW supply to end users, maintain and operate energy centre and networks. Billing and metering. Higher risk. Can split into more than one business eg separate generation from distribution / supply. Relatively common on the Continent; used by Cofely in Coventry where it acts as a 'heat shipper'
Regulation	Highly regulated, requirement for licence or licence exemption.	Heat supply is currently unregulated; gas as fuel is regulated but that doesn't have a big impact
Planning	Engagement with community required hence benefit of making it a community scheme. Can be local opposition depending on site.	Generally supported by planners as long as scheme is well designed.

Case study	Country	Description	Council role	Funding
				County Council, £20,000, and Tynedale Council, £11,200. The Forestry Commission also provided in-kind support to the scheme.
Buchkirchen	Austria	Set up, owned and managed by 4 farmers; 25 customers including municipality buildings	Customer	Mix of government incentive, loans and farmers' own investment
Gjern Varveværk	Denmark	Well established, 490 customers including school and swimming pool. Customer owned co-operative	None	High connection fees
Mullsjø	Sweden	160 district heating customers in 5,000 resident town; converted oil fired system to wood pellet; modular system, total 9MW	Wholly owned subsidiary of the municipality; municipality provided security for loans to district energy company	Debt from local bank secured by municipality; customers subsidised to connect
Hällanders Sawmill & Village of Dalstorp	Sweden	Sawmill built system for its own needs and exports surplus heat to 150 customers locally. 5MW plant, 60% used on site.	Council built and owns network and does all customer billing. Council is a customer of the saw mill which provides the heat.	

Despite these difficulties, a handful of schemes have been developed by communities in the UK with a wider variety and larger scale schemes successfully operating elsewhere in Europe. These are summarised in Table 8—9.

In the UK, success factors for community led district heating schemes delivered to date include:

- Leadership / commitment by leaders to push the scheme through
- Scheme is not an end in itself, other contributory / driving factors (eg regeneration)

In terms of partnering with the public sector, community groups show a range of approaches from independence / no partnering through to JV/part ownership.

**Table 8—9 Community-led district heating schemes**

Case study	Country	Description	Council role	Funding
Douglas Community Ecoheat	UK (Scotland)	Not for profit trading subsidiary of St Bride's Community centre; supplies heat to 3 customers including community centre. Developed as part of major refurbishment programme; relies on volunteers.	Council provided some of the funding	Council, Community Energy Scotland
Springbok Sustainable Wood Heat Co-Operative	UK (England)	Not for profit co-operative, built, owns and manages district heating system to serve local care home and associated buildings. Supported by Energy4All.	None	Share offer raised c£475k, aim for a return of 6-7%, EIS tax relief for investors. Business model dependent on RHI. Shareholders are members of co-op.
Kielder Community Enterprise Ltd (KCEL)	England	Community owned ESCo. Uses local wood chip, serves local attractions (eg Kielder Castle), school plus new dwellings in the village.	Council worked with Kielder Regeneration Initiative and KCEL to develop scheme. Did fundraising and let contract, then handed over to KCEL to run once operational.	Northumberland National Park, £50k; Northumberland Strategic Partnership £250,000; the European Regional Development Fund, £310,000, Northumberland

Although the complexity and high upfront costs of district heating schemes make them more suitable for public sector / commercial development, there could be some potential to refinance a scheme once operational and then transfer it to community ownership at that time. This longer term transitional approach would appear to be more suited to the Enterprise Area options explored in this study, where the preconditions for the emergence of a community group at the outset would not appear to be present. It would be particularly difficult to develop where the majority of buildings connected are new and thus owners / tenants unknown.

The exception to this could be North Quay where a mutual association of existing users – including the council and universities – could potentially be established from the outset.

The stages/process could be as follows:

1. DH network developed by B&NES council (potentially in partnership with BWCE), with involvement of any customers that can be identified at this stage
2. The governance structure could have different classes of consumer: domestic, large commercial, SME
3. Once a number of consumers from each class have been connected, a consumers' cooperative could be formed. This could be structured such that the board of directors includes representatives of every class of customer, from the beginning.
4. B&NES council and BWCE could provide information about a set of options for tariffs, from which the members of the co-operative could select
5. Once the system is running, ownership could be transferred to the consumer co-operative. This could be financed through a community share offer, or through a gradual repayment arrangement, commercial refinancing (which should be cheap as there will be very low risk since it is already built), or some hybrid of these.
6. B&NES council and BWCE could continue to support/advise the cooperative until it has built the capacity to operate independently.

7. B&NES council representation on the board to play a coordinating and strategic role in relation to other district heating networks. Or alternatively the council could have some other form of role in governance of the co-operative.

## 8.5 Discussion of opportunities for MUSCo approach

The council has expressed interest in the multi-utility approach to infrastructure management and delivery. This section provides a high level overview of the current status of this approach in the UK.

Research suggests that infrastructure delivery and management through a Multi-Utility Service Company is still in its infancy. Although generally considered a 'good thing' there are no examples of a scheme having been successfully delivered in the UK. In addition, there are different understandings of exactly what a MUSCo is and how it would be structured.

The most widely known example is probably that of Southwark Borough Council where the council went out to competitive tender for a MUSCo which it described as "... a company proposed to be set up **to create and operate** infrastructure at the Elephant & Castle". The particular drivers for the council were environmental – a reduction in GHG emissions and in water demand. They sought to establish "a public/private joint venture vehicle (MUSCo) as a special purpose vehicle whose core business is the provision of low carbon heating, cooling, power, non-potable water and data services at district level."

Through the tender process, the council appointed a consortium led by Dalkia. The services to be provided by the MUSCo were:

- A comprehensive district network delivering heat and electricity to the development.
- A non-potable water network.
- An open access fibre optic communications network.
- The scope to explore the feasibility of the inclusion of other services such as mechanised waste removal and cooling.
- Delivered as a services concession over thirty-five years.
- The Council granting leases and way leaves to facilitate the scheme.

The technical scheme involved putting all utilities in a shared trench to minimise disruption.

The concept was however abandoned in 2011<sup>5</sup>. There were a number of reasons for this, most related to delays and changes in the construction programme such that the business offer made by Dalkia had to change significantly – particularly in relation to provision of the district heating network – to the extent that the council no longer felt it was value for money.

More recently, East Hampshire District Council are looking to establish a MUSCo in relation to the delivery of infrastructure for the proposed Whitehill Bordon development (a large brownfield site development on ex Ministry of Defence land). Their interpretation of a MUSCo differs from that of Southwark and is described as "a special purpose vehicle set up to act as an **umbrella organisation** for one or more utilities, which can **work in partnership** with the utilities providers." This would appear to be a looser interpretation than that of Southwark in that the individual utilities would retain their role in delivering in the infrastructure but the EHDC MUSCo would coordinate their activities leading to efficiency savings and benefits that could be fed back into the local community. An example structure is illustrated in Figure 8—2.

<sup>5</sup> <http://modern.gov.southwark.gov.uk/mgConvert2PDF.aspx?ID=16241>

#### Figure 8—2 Example MUSCo structure

There is some academic research being undertaken in relation to joined up infrastructure delivery<sup>6</sup>. Research undertaken at University of Leeds defines the characteristics of a MUSCo as "(1) the **single point of service** to multiple utilities; and (2) profiting from **service delivery**, not selling physical products....The lower the energy and water consumption of its clients, the higher the MUSCo's profit – as long as the MUSCo maintains the requested level of service provision."

Obstacles identified by the research include:

- "A widespread and deeply ingrained reliance on mainstream technologies and modes of operation, but the high costs associated with creating and monitoring service performance contracts are also an important factor.
- The existing regulatory framework. The whole emphasis of UK regulation is wrong for the development of MUSCos: it enshrines the freedom to change providers and the requirement for short term contracts; it forbids the sharing of information between utilities – preventing joint utility solutions; and it excludes local groups of providers and users from being more actively involved in infrastructure operation."

Again, it would appear that innovation, leadership and commitment are required for MUSCo delivery . The current UK legislative framework and behaviour of incumbents suggest that delivery is challenging, however some are seeking to address this and develop new business models that could work.

---

<sup>6</sup> <http://www.see.leeds.ac.uk/research/sri/specialisms/economics-and-policy-for-sustainability/current-research/the-land-of-the-muscos-multiple-utility-service-companies/>

## Appendix A Consumer review

Table 9—1 Potential consumer review details

Ref.	Name	Status	Building Type	Owner/ Developer	Space heating type	Hot water system	Age of plant / year of connection	Demand benchmarking notes	Contact details	Floor area (m <sup>2</sup> )	Resi. units	Annual space heating (MWh)	Annual hot water (MWh)	Total heat demand (MWh)	Peak heat load (kW)	Annual elec. load (MWh)	Peak elec. load (kW)
B001	City of Bath College existing buildings	Existing	Education	City of Bath College	Central boilers in energy centre	Central boilers in energy centre		Main campus building excluding the forge, pro rated from energy centre gas data	HosakaL@CityBathColl.ac.uk			1,629	407	2,036			
B002	Allen building	Proposed	Office	City of Bath College				To be sold off as either residential or office	HosakaL@CityBathColl.ac.uk			26	6	45	59		
B003	John Wood Court	Existing	Student residence	University of Bath	Combi boilers in each flat (48no.)	Combi boilers in each flat (48no.)	2 years	176 student bedrooms with communal bathrooms (Metered data from Uni.)	Peter Phelps (01225) 386085 p.phelps@bath.ac.uk								
B004	John Wood Building	Existing	Student residence	University of Bath	Central gas boilers (4no.)	Calorifiers off main boilers	5 years	Metered data from Uni. Peak load assumed from annual data and other UoB buildings	Peter Phelps (01225) 386085 p.phelps@bath.ac.uk			70	163	233	215		
B005	Southgate	Existing	Retail	Lendlease													
B006	Somerset Hall	Existing	Office					2010 AECOM report – SWHM. Now for sale						373			
B007	SACO Apartments	Existing	Serviced apartments	SACO	Electric panel heaters	Electric		2010 AECOM report - SWHM						351			
B008	40 Southgate Street	Existing	Retail/F&B					Several tenanted units. (2010 AECOM report - SWHM)						324			
B009	Forum	Existing	Arts	Bath Christian Trust				Metered gas data				177	44	221			
B010	St Johns Hospital	Existing	Residential	The Hospital of St John the Baptist				Sheltered housing, currently in the process of modernisation. (NHM data)	Steve Harrup steve.harrup@stjohnsbath.org.uk, 07710465547			720	180	586			
B011	Kingsmead Leisure Complex	Existing	Mixed use					Gym, restaurants, hotel, cinema (2010 AECOM report - SWHM)						888			
B012	Plymouth House	Existing	Office					To let. Access constrained by vaults. (2010 AECOM report - SWHM)						494			
B013	Westpoint Bath	Existing	Office					2010 AECOM report - SWHM		2,100				469			
B014	Carpenter House	Existing	Student residence	University of Bath	Central gas boilers	Calorifiers off main boilers	20+ years	133 student bedrooms with communal bathrooms. Metered data from Uni. (4no. 100kW boilers)	Peter Phelps (01225) 386085 p.phelps@bath.ac.uk						400		
B015	Innovation Centre - office	Existing	Office	University of Bath	Central gas boilers	Calorifiers off main boilers	20+ years	Metered data from Uni. (office reaction assumed based on 131 flats). Part of Carpenter House	Peter Phelps (01225) 386085 p.phelps@bath.ac.uk			146	35	181			
B016	Innovation Centre - student	Existing	Student residence	University of Bath	Central gas boilers	Calorifiers off main boilers	20+ years	Metered data from Uni. (office reaction assumed based on 131 flats). Part of Carpenter House	Peter Phelps (01225) 386085 p.phelps@bath.ac.uk			82	190	272			
B017	Quay House	Existing	Office					Mechanically ventilated. Tenant is Future Publishing. VOA floor area and CIBSE good practice benchmarks	Robert Dark (facilities manager) 01225 442244			231	56	287			
B018	Quasar Building	Existing	Student residence						J Aland Lettings 01225 311911								
B019	Thermae Bath Spa	Existing	Spa	Thermae Bath Spa				DEC database 2010 actual consumption, 20% demand reduction assumed. (225kWe CHP so 320kWth and assumed to meet 20% of peak load)	Mike Davis – Technical Manager: 01225 328468, mike.davis@thermaebathspa.com Charlotte Hannah: 01225 328465, charlottehannah@thermaebathspa.com			659	2,442	3,101	1600		
B020	Gainsborough Hotel	Under	Hotel	YTL													

Ref.	Name	Status	Building Type	Owner/ Developer	Space heating type	Hot water system	Age of plant / year of connection	Demand benchmarking notes	Contact details	Floor area (m <sup>2</sup> )	Resi. units	Annual space heating (MWh)	Annual hot water (MWh)	Total heat demand (MWh)	Peak heat load (kW)	Annual elec. load (MWh)	Peak elec. load (kW)
		constructi on															
B021	Kingsmead House Hotel	Under constructi on	Hotel	Apex Hotels				180 bedroom hotel and conference centre									
B022	1-3 James Street West	Proposed	Student residence	IJSW Ltd				115 bedrooms in 21 flats			21	34	69	102	123		
B023	James Street West Student Residences	Proposed	Student residence	The Johnsons Group Ltd				169 bedrooms in flats									
B024	Green Park House	Under constructi on	Student residence	Bath Spa University	Electric	Electric		461 bed rooms - completion in summer 2016. DH connection not possible. Private wire may be possible.	Julian Greaves j.greaves@bathspa.ac.uk								
B025	North Quay Block 1	Proposed	Office		New TBC	New TBC	N/A	BH benchmarks		15,125		363	88	450	983	766	719
B026	North Quay Block 2	Proposed	Office		New TBC	New TBC	N/A	BH benchmarks		8,404		530	231	761	546	765	573
B027	North Quay Block 3	Proposed	Office		New TBC	New TBC	N/A	BH benchmarks		4,628		96	23	119	301	328	277
B028	North Quay Block 3	Proposed	Hotel		New TBC	New TBC	N/A	BH benchmarks		3,776		434	208	642	378	65	109
B029	North Quay Block 4	Proposed	A3		New TBC	New TBC	N/A	BH benchmarks		314		44	35	79	176	121	193
B030	North Quay Block 5	Proposed	Residential		New TBC	New TBC	N/A	BH benchmarks		3,884	64	78	117	194	233	122	194
B031	North Quay Block 6	Proposed	Residential		New TBC	New TBC	N/A	BH benchmarks		4,520	75	90	136	226	258	122	194
B032	South Quay Block 1	Proposed	Office		New TBC	New TBC	N/A	BH benchmarks, FCB masterplan floor areas		6,785		244	91	336	441	435	427
B033	South Quay Block 2	Proposed	Office		New TBC	New TBC	N/A	BH benchmarks, FCB masterplan floor areas		4,667		135	33	168	303	303	257
B034	South Quay Block 3	Proposed	Office		New TBC	New TBC	N/A	BH benchmarks, FCB masterplan floor areas		8,985		326	66	392	584	613	519
B035	South Bank New Building A	Proposed	Residential		New TBC	New TBC	N/A	BH benchmarks		3,406	49	134	146	281	209	128	228
B036	South Bank New Building B	Proposed	Office		New TBC	New TBC	N/A	BH benchmarks		2,642		77	18	95	172	172	145
B037	South Bank New Building C	Proposed	Office		New TBC	New TBC	N/A	BH benchmarks		2,305		67	16	83	150	150	127
B038	South Bank New Building D	Proposed	Residential		New TBC	New TBC	N/A	BH benchmarks		2,839	41	106	118	224	174	106	183
B039	South Bank New Building E	Proposed	Office		New TBC	New TBC	N/A	BH benchmarks		2,676		78	19	96	174	174	147
B040	South Bank New Building F	Proposed	Office		New TBC	New TBC	N/A	BH benchmarks		3,573		104	25	129	232	232	197
B041	South Bank New Building H	Proposed	Office		New TBC	New TBC	N/A	BH benchmarks		4,719		137	33	170	307	307	260
B042	South Bank New Building J	Proposed	Office		New TBC	New TBC	N/A	BH benchmarks		3,252		94	23	117	211	211	179
B043	Green Park West Building 1	Proposed	Residential		New TBC	New TBC	N/A	BH benchmarks		19,844				1,028	995	764	1,156
B044	Green Park West Building 2	Proposed	Residential		New TBC	New TBC	N/A	BH benchmarks		23,067				1,104	1,143	877	1,267
B045	Green Park West Building 3	Proposed	Retail and library		New TBC	New TBC	N/A	BH benchmarks		12,383				310	557	726	1,417
B046	Green Park West Building 4	Proposed	Retail		New TBC	New TBC	N/A	BH benchmarks		27,735				693	1,248	1,941	4,438
B047	Green Park West Building 5	Proposed	Office		New TBC	New TBC	N/A	BH benchmarks		4,767				172	310	310	262
B048	Green Park East Building 1	Proposed	Residential		New TBC	New TBC	N/A	BH benchmarks		8,918				446	446	312	401
B049	Green Park East Building 2	Proposed	Office		New TBC	New TBC	N/A	BH benchmarks		5,054				163	329	337	455

Ref.	Name	Status	Building Type	Owner/ Developer	Space heating type	Hot water system	Age of plant / year of connection	Demand benchmarking notes	Contact details	Floor area (m <sup>2</sup> )	Resi. units	Annual space heating (MWh)	Annual hot water (MWh)	Total heat demand (MWh)	Peak heat load (kW)	Annual elec. load (MWh)	Peak elec. load (kW)
B050	Green Park East Building 3	Proposed	Office		New TBC	New TBC	N/A	BH benchmarks		10,258				353	667	674	718
B051	Pinesgate East Offices	Proposed	Office	Pinesgate Investment Company				Refused planning permission. BANES gas metering		16,000							
B052	Oldfield Park Infant School	Existing	Education	B&NES								82	20	102			
B053	Funky Monkey Studio	Existing	Sports					2010 AECOM report - SWHM						930			
B054	St James House	Existing	Office					2010 AECOM report - SWHM						233			
B055	Thornbank Gardens	Existing	Student residence	University of Bath	Boilers per 8-10 person flat (26no. In total)	Calorifiers off main boilers	3 years	217 bedroom post graduate accommodation	Peter Phelps (01225) 386085 p.phelps@bath.ac.uk								
B056	Bath Press (resi)	Proposed	Residential		New DH compatible	New DH compatible	N/A	AECOM Energy Statement & BH benchmarks		17,080	244	416	593	1,009	769	769	
B057	Roseberry Place	Proposed	Residential		New DH compatible	New DH compatible	N/A	BH benchmarks		14,000	200	414	402	816	630	630	
B058	Charlton Court	Existing	Student residence	Unite	Electric panel heaters	Central gas calorifier		316 bed student accommodation	James Tiernan, Unite +44 (0) 117 302 7115 James.Tiernan@unite-students.com		316		237	237			
B059	Waterside Court	Existing	Student residence	Unite	Electric panel heaters	Local electric		294 bed student accommodation	James Tiernan, Unite +44 (0) 117 302 7115 James.Tiernan@unite-students.com								
B060	Holiday Inn Express	Existing	Hotel	Holiday Inn				126 bedroom hotel									
B061	Site 1 - Crest DPA	Existing	Residential	Crest Nicholson	DH	DH	2015	Data from Crest floor area schedule and BH benchmarks	Neil.Dawtre@crestnicholson.com	18,159	227	363	545	872	817	817	
B062	Site 1 - Crest	Existing	Residential	Crest Nicholson	DH	DH	2016	Data from Crest floor area schedule and BH benchmarks	Neil.Dawtre@crestnicholson.com	34,645	433	693	1,039	1647	1,559	1,559	
B063	Site 2 - Wessex Water	Proposed	Residential	Crest Nicholson	New DH compatible	New DH compatible	2019	Data from Crest floor area schedule and BH benchmarks	Neil.Dawtre@crestnicholson.com	7,858	98	157	236	362	354	354	
B064	Site 3 - Gas Works Second Site	Proposed	Residential	Crest Nicholson	New DH compatible	New DH compatible	2025	Data from Crest floor area schedule and BH benchmarks	Neil.Dawtre@crestnicholson.com	64,402	805	1,288	1,932	3064	2,898	2,898	
B065	Site 4 - Kingsmead (Stewart) & Hills (S & P Hse)	Proposed	Mixed Use	Crest Nicholson	New DH compatible	New DH compatible	2025	Data from Crest floor area schedule and BH benchmarks	Neil.Dawtre@crestnicholson.com	5,772	72	129	117	246	248	248	
B066	Site 5 - Stones/Cuff	Proposed	Student	Crest Nicholson	New DH compatible	New DH compatible	2025	Data from Crest floor area schedule and BH benchmarks	Neil.Dawtre@crestnicholson.com	9,055	226	181	371	412	550	550	
B067	Site 6 - Council Depot	Proposed	Residential	Crest Nicholson	New DH compatible	New DH compatible	2026	Data from Crest floor area schedule and BH benchmarks	Neil.Dawtre@crestnicholson.com	11,720	147	234	352	552	527	527	
B068	BWR heat export		Bulk supply					20% assumption of total site 3-6 demand. Used to cover baseload and supply 10% total energy savings of new build				367	554	855			

## Appendix B Stakeholder Engagement Record

Table 9—2 Stakeholder list and engagement record

Stakeholder	Description	Key contact	Consultation held	Comments	Next steps in engagement of stakeholders
Crest Nicholson	Developer for Bath Western Riverside site	Neil Dawtrey	Teleconference 14/05/15 Email	Crest Nicholson have been carrying out a high level review of the energy strategy for BWR to establish if district heating is still the correct strategy for Phase 2. No decision has been made but district heating remains the base strategy as residents are generally happy with the operation (although some find it expensive). There is a requirement for a 10% reduction in CO <sub>2</sub> emissions through onsite renewable energy and for all homes to achieve CfSH Level 4. Additional renewable energy provision will be needed to meet the targets for the entire site. 350 homes are currently built, with the balance of Phase 1 adding a further 790 homes. Phase 2 will start construction in 2016.	Arrange meeting between E.ON, Bath Press and Roseberry Place developers and Crest Nicholson to discuss district heating opportunities
E.ON Community Energy	ESCo. Incumbent operator for Bath Western Riverside heat network.	Kate Jenkins – Key Account Manager 07814 300039 kate.jenkins@eonenergy.com	Meeting 15/05/15 Email	E.ON are the incumbent ESCo for BWR with a that concession runs until 2036. E.ON Community Energy operate both a Design and Build contractor and an Energy Services Company. For BWR E.ON constructed the energy centre, heat network and building HIUs with the capital cost paid for by Crest Nicholson. E.ON then pay Crest Nicholson for each customer that connects to the scheme. Crest Nicholson own the energy centre building. E.ON are interested in potentially expanding their operations to serve adjacent new development although it would require discussion with Crest Nicholson as utility constraints on Midland Road would necessitate routing pipes through their land. There is only sufficient space in the energy centre to serve BWR and the existing pipework has no spare capacity. Adjacent developments would have to be served by a new transmission main and either an extension to the existing energy centre or a separate new energy centre.	Establish appetite for supplying Bath Press and Roseberry Place Arrange meeting between E.ON, Bath Press and Roseberry Place developers and Crest Nicholson to discuss district heating opportunities
City of Bath College	Public sector landowner adjacent to North Quay site with existing campus. Currently masterplanning redevelopment of campus, potentially with new buildings.	Matt Atkinson - Principal	Meeting with facilities team – 22/04/15 Meeting with principal – 20/05/15	City of Bath College has an existing energy centre with gas boiler (8-9 years old that serves a number of their buildings). The building on site are: <ul style="list-style-type: none"> <li>MAPA Building, Herschel Building and Macaulay Building – served with heat from energy centre.</li> <li>The Forge – served by local gas burners in AHUs. May be refurbished as part of masterplan.</li> <li>Roper Building – new building completed in 2012. Systems are not compatible with district heating.</li> <li>Allen Building – served by gas boiler separate to energy centre. May be sold and redeveloped as part of the masterplan (likely office or residential use).</li> </ul> The College are open to the concept of connecting to a district heating network and the potential use of their existing energy centre building to house new plant (although they would be concerned about constraints on the future development of the site). They currently buy their energy through a consortium. The updated estates strategy is being presented to the College board in July and this will make recommendations about any land sales and redevelopment.	Review updated estates strategy Discuss potential for private wire electricity connection as well as district heating
Thermae Bath Spa	Spa building with a number of bathing pools supplied with hot spring water by B&NES. Freehold for site is owned by B&NES with leasehold by the operator.	Mike Davis – Technical Manager 01225 328468 Mike.Davis@thermaebaths.pa.com	Meeting 19/05/15	The building has a significant heat load due to the number of bathing pools. There is an existing CHP unit with a capacity of approximately 225kW. The plant within the building is approximately 10 years old. There are vaults in the streets surrounding the building, which are not owned by Thermae Bath Spa. These vaults are used to supply hot spring water so B&NES have access to them. The organisation is potentially interested in connected to a district heating network if it offers costs savings over the current situation. An energy efficiency study was carried out in 2013 but none of the measures have been implemented yet. Due to the final construction works of the adjacent Gainsborough Hotel by the same organisation, the Technical Manager was not able to supply detailed information on the building's plant.	Get up to date information on plant capacities and energy consumption
University of Bath	Main university within Bath. Main campus is located outside of the city centre but they own a number of buildings within the study area.	Peter Phelps - Energy and Environment Manager 01225 386085 p.phelps@bath.ac.uk	Email	The University owns five buildings within the study area: <ul style="list-style-type: none"> <li>Manvers Street ex Police Station – used as office type space - served by 2no. 15 years old boilers</li> <li>Carpenter House/Innovation Centre – used as student residences and office type space – served by 4no. 20 years old boilers</li> <li>John Wood Court – used as student accommodation – 48no. 2 years old combi boilers (one per flat)</li> <li>John Wood Building – used as student accommodation and education space – served by 4no. 5 years old gas boilers</li> <li>Thornbank Gardens – used as student accommodation – served by 26no. 3 years old boilers (one per flat)</li> </ul> The University is open to the idea of district heating connections to their buildings but a number of buildings are on long term leases so the commercial elements of connection may be complicated.	Establish lease issues with key buildings Review plant room locations in key buildings Discuss potential for private wire electricity connection as well as district heating

Stakeholder	Description	Key contact	Consultation held	Comments	Next steps in engagement of stakeholders
Bath Spa University	Main campus is located outside of Bath near Newton St Loe but they own a student residence building that is currently under construction within the study area.	Julian Greaves – Sustainability Manager 01225 875846 j.greaves@bathspa.ac.uk	Email	Green Park House student residence is currently under construction by Berkley Homes and has been bought by Bath Spa University. The student residence has all electric heating and hot water and so is not suitable to connection to a district heating system.  Julian Greaves has indicated that Bath Spa would be open to discussions regarding a private wire connection to the building.	Discuss potential for private wire electricity connection to Green Park House
Future Publishing	Occupy Quay house adjacent to North Quay site.	Robert Dark – Facilities Manager 01225 442244	No response to attempts to contact	The office building has a floor area of approximately 3,500m <sup>2</sup> . It was initially constructed in the 1970s and extensively refurbished in the 2000s.	Make further attempts to contact
The Forum	Entertainment and conference venue adjacent to North Quay site.	Peter Wells – Facilities Manager	Meeting 20/05/15	The building has a number of different pieces of plant for providing heating and hot water. The main boiler serves the auditorium, other systems are unlikely to be viable to connect. The peak loads on this boiler are in the afternoon and evening.  The Forum are open to the idea of connecting to a district heating network.	Continued engagement
Western Power Distribution	Local electricity district network operator	Michael Kaveney – High Voltage Design Engineer 01761 405170 mkaveney@westernpower.co.uk	Telephone – 16/04/15 Email	Discussion on substations and cabling (locations and capacity – details confidential). Capacity for gas CHP generation and heat pump steady state operation. Heat pump start up current may need some consideration but no show stoppers. Western Power happy to meet for further discussions once project reaches detailed design stage.	Contact regarding cost of connection
Wales and West Utilities	Local gas network operator	-	None at this stage	Local gas network operator	Contact regarding gas supply capacity
Rivers and Canals Trust	Charitable trust with responsibility for waterways in England and Wales, including parts of the Avon.		None at this stage	RCT has responsibility for the Avon towpaths and the northern half of the River Avon. Likely to impose capital and revenue costs on the scheme if a River Source Heat Pump option is used.	Engage through River Avon Working Group
Environment Agency	Non-departmental public body responsibility for flood protection of Bath and parts of the River Avon.		None at this stage	The EA has responsibility for flood protection of Bath. They may be against a River Source Heat Pump option on these grounds due to requirement to place obstructions in the river channel.  Also, responsible for the southern half of the River Avon and likely to be less commercial regarding permissions than the Rivers and Canals Trust.	Engage through River Avon Working Group
St John's Hospital	Almshouse in a number of buildings, some listed, to the North of North Quay.	Steve Harrup – Building Supervisor 01225 486444 steve.harrup@stjohnsbath.org.uk	Meeting 22/04/15 Email	Charity offers sheltered accommodation for the elderly. Potential interest in connecting if it provides cost savings. Also concerned about heating resilience.  Occupies six buildings all of which have Grade 1 or Grade 2 Listed elements. Four buildings have separate boiler plant and two buildings share a boiler. All space heating and majority of hot water is provided by boilers. All but one building is served by radiators, Combe Park is served by underfloor heating.  One boiler is over 20 years old. Two were installed in the early 2000s and three were installed in 2011.	Gather further data on heat energy consumption
Future Enterprise Area developers	Developers for Enterprise Area sites	N/A	-	Primary motivation for connection to a district heating network will be meeting Policy CP4 when in the District Heating Priority Area and assisting compliance with Part L/BREEAM requirements (where applicable).	Engage through planning process
Bath and West Community Energy	Community Benefit Society set up to deliver community owned renewable energy, energy efficiency and energy supply projects.	Peter Capener	None specifically regarding district heating	Strong relationship with Council through Wilmington Solar Farm project, in which the Council invested. Potential involvement with DH systems through part community ownership/funding.	Engage if community governance is deemed viable
Southgate	Shopping centre operator with approximately 50 retail units and 100 homes.	Nigel Poulson nigel.poulson@southgatebath.com	Meeting – 22/05/15	Development heating and cooling is provided with tenant fitted-out systems, which are generally reversible heat pumps.  All public realm areas with the development with the exception of Southgate Street and the areas outside of the colonnades on Dorchester Street are privately owned. It was the opinion of Nigel Poulson that Southgate would not allow district heating pipes to run through their site due to the finish build up and the basement car park beneath the site.	No further action needed
Curo	Primary social housing provider in Bath	Richard Horn richard.horn@curo-group.co.uk	Email	No large scale housing sites within study area.  Information regarding sites has been request but not received.	Keep informed of project development

## Appendix C Technical assumptions

**Table 9—3 Technical assumptions**

Input	Unit	Value	Reference
Gas boiler efficiency	%	85%	Project team assumption
Biomass boiler efficiency	%	80%	Project team assumption
Water source heat pump efficiency	%	310%	Manufacturer information for heat pump. Project team assumption for river extraction pump efficiency.
CHP efficiency	Varies		Manufacturer data. Depends on size of CHP selected.
Energy centre electrical parasitic load	% of heat production	2%	CIBSE Heat Networks Code of Practice for the UK 2015
DH apartment building in building losses	% of building demand	22%	Project team assumption
DH in ground network losses	% of network demand	7%	Project team assumption
PV output for counterfactual CO <sub>2</sub> emissions saving costs	kWh/m <sup>2</sup> /year	150	Project team assumption

**Table 9—4 CO<sub>2</sub> emission factor assumptions**

Input	Unit	Value	Reference
Gas	tonneCO <sub>2</sub> /MWh	0.216	Part L of the Building Regulations 2013
Biomass	tonneCO <sub>2</sub> /MWh	0.031	Part L of the Building Regulations 2013
Electricity imported from grid 2015	tonneCO <sub>2</sub> /MWh	0.519	Part L of the Building Regulations 2013
Electricity displaced from grid 2015	tonneCO <sub>2</sub> /MWh	0.519	Part L of the Building Regulations 2013
Electricity imported from grid 2030	tonneCO <sub>2</sub> /MWh	0.109	DECC projection
Electricity displaced from grid 2030	tonneCO <sub>2</sub> /MWh	0.109	DECC projection

## Appendix D Commercial assumptions and disclaimer

Table 9—5 Commercial assumptions

Input	Unit	Value	Reference
<i>Heat sale revenues</i>			
Variable - resi	£/MWh	56.8	Assessment of the Costs, Performance, and Characteristics of UK Heat Networks (DECC 2015)
Variable - non-resi	£/MWh	39.0	DECC Quarterly Energy Prices 2014 average for small consumer. Assumes 85% efficient boiler.
Fixed - resi	£/kW/year	7.7	Assessment of the Costs, Performance, and Characteristics of UK Heat Networks (DECC 2015)
Fixed - non resi	£/kW/year	10	Boiler replacement - £60kW every 15 years. O&M cost of 6/kW/year.
<i>Electricity sale revenues</i>			
Grid spill average	£/MWh	50	Base case assumes all grid spill
Private wire average	£/MWh	90	Assumes 10% discount on current B&NES price to make connection attractive
<i>Connection charges</i>			
New build boiler avoided cost	£/kW	60	Applies to new buildings only
Low carbon technology avoided cost	£/MWh of heat supplied	140	Applies to new buildings only Based on PV to achieve a 25% CO <sub>2</sub> saving over a gas boiler heat supply with a 30% discount on cost to make district heating more attractive
Value of plant room space saved	£/kW	70	Applies to new buildings only Applies to offices, residential and hotels only, i.e. where there is a benefit in increase in lettable/saleable space
<i>Operational &amp; maintenance costs</i>			
Fuel cost - gas at energy centre	£/MWh	25	B&NES current gas cost lower bound
Fuel cost - electricity (for pumping energy)	£/MWh	99.8	B&NES Email 25/03/15 Average Estate Electricity Price
Biomass fuel cost	£/MWh	31	Woodchip: <a href="http://www.biomassenergycentre.org.uk/">http://www.biomassenergycentre.org.uk/</a>
Plant replacement fund	%	70%	% of energy centre capex that will need replacing within below period
Plant lifetime	years	20	Replacement period for energy centre capex
Staff costs	£/MWh	5.2	BH experience from previous DH projects
Business rates	£/MWh	6	Assessment of the Costs, Performance, and Characteristics of UK Heat Networks (DECC 2015)
Insurance costs	£/kW/year	1.7	Based upon baseload plant size Electricity Generation Cost Model - 2011 Update (DECC) – for CHP
Heat network maintenance cost	£/MWh	0.6	Assessment of the Costs, Performance, and Characteristics of UK Heat Networks (DECC 2015)
HIUs maintenance cost	£/MW/year	8.2	Assessment of the Costs, Performance, and Characteristics of UK Heat Networks (DECC 2015)
Heat meter maintenance cost	£/MWh	3.4	Assessment of the Costs, Performance, and Characteristics of UK Heat Networks (DECC 2015)
Baseload plant OPEX	£/MWh	8 to 13	Supplier data. Depends on unit size.
Other energy centre O&M costs	1% of total energy centre CAPEX per year		Previous BH DH project experience
<i>Funding assumptions</i>			
Model lifetime	Years	25	
Discount rate	%	3.5%	HM Treasury Green Book
Gas price indexing	Not indexed		
Heat sales	Not indexed		
Electricity sales	Not indexed		
Electricity purchase	Not indexed		
<i>Funding streams and charges</i>			
ECO/ STOR / TRIAD / CPS		n/a	Excluded from simplified modelling.
Biomass RHI Tier 1	£/MWh	51.8	
Biomass RHI Tier 2	£/MWh	22.4	

Input	Unit	Value	Reference
Water Source Heat Pump RHI Tier 1	£/MWh	88.4	
Water Source Heat Pump RHI Tier 2	£/MWh	26.4	
RHI Lifetime	years	20	

This Report has been prepared for the limited specific purpose, information and use of B&NES Council and is not appropriate for any other purpose and should be considered in its entirety. If B&NES Council wishes to rely upon the Report or information derived from the Report for any other purpose, B&NES Council does so entirely at his own risk. B&NES Council accepts and agrees that the Report and its related output do not to any extent substitute for the exercise of professional and business judgement on B&NES Council's part and that of its employees

Except solely for the purposes of the Project and regardless of the form of action, whether in contract, in tort or otherwise, in no event will Buro Happold Limited be liable to B&NES Council or to any third party for any direct, indirect, special, consequential, or other loss or damages resulting from the use of or the inability to use the Report/Model, even if Buro Happold Limited has been informed of the possibility of such loss or damages.

Buro Happold Limited accepts no liability (including liability for negligence) to B&NES Council in relation to the Report. The Report is provided to B&NES Council for information purposes only. If B&NES Council does rely on the Report, B&NES Council does so entirely at his own risk.

## Appendix H North Quay Energy Centre Layouts

## Appendix I Stakeholder Workshop Notes

### 9.4 Individual exercise responses

Question	Organisation and representative							
	<i>Neil Dawtrey – Crest Nicholson Development Director</i>	<i>Cllr Martin Veal – B&amp;NES Cabinet</i>	<i>Simon Martin- B&amp;NES Project Delivery</i>	<i>Fareen Lalani – Crest Nicholson Development Executive</i>	<i>Martin Peter – Bath College Facilities Manager</i>	<i>Chris Schulte – Allies and Morrison, lead architect for North Quay</i>	<i>Richard Marsh – B&amp;NES Regeneration</i>	
1	<p>What do you see as your organisation's role in a district energy network?</p> <p>For example, customer, investor, champion/enabler etc?</p>	Developer	<p>All of the above (examples, customer, investor, champion/enabler) and researcher</p> <p>Identify role of the council – facilitator?</p> <p>"is this something we want to do or is it too difficult to contemplate?"</p>	<p>Applying a consistent obligation – ensuring it not ignored</p> <p>Defining if Bath is right for technology</p> <p>Land and highways enabler</p> <p>ESCo</p>	<p>Investor, Crest has paid for all the plant and pipework. We have clearly enabled the district heating to be implemented.</p>	Customer – End user, possible champion	<p>Enabler – through design, understanding of implications (spatial and technical) of implementation</p> <p>Facilitator/Champion – helping landowners/clients to meet targets and aspirations through knowledge and experience.</p>	<p>Enabler</p> <p>Facilitator and deliverer – of infrastructure on council owned sites</p> <p>Promoter and facilitator on non-council owned sites</p>
2	<p>What do you see as the benefits of a district energy network?</p>	It allows us to achieve our planning obligations and Code 4	<p>Cost savings, possible efficiency savings</p>	<p>Carbon commitment</p> <p>Private wire – reduced cost electricity supply</p> <p>Return on investment</p> <p>Tapping new source – ground and river – heat pump</p> <p>Community benefit – benefit locally – reduces cost</p>	<p>Only benefit is to comply with code 4 at BWR. Cannot be defined at present. Not considered a positive sales tool without being able to sell it to customers as a lower cost solution to them. Current analysis suggests that it is about the same.</p>	<p>Lower costs, reduced CO<sub>2</sub>, removal of individual central heating source</p>	<p>On behalf of BANES – to enhance reputation through meeting commitments to low carbon targets, to improve efficiency and internal knowledge of ideas and strategies</p>	<p>Reputational – brand and image – USP?</p> <p>Environmental</p> <p>Potential financial returns (vs cost – return on investment is key) through increased asset value or revenue income</p> <p>Cost savings – attached to council owned assets</p> <p>Leading by example</p>
3	<p>What do you see as the challenges of a district energy network?</p>	<p>Cost, Reputation risk, Commercial risk</p>	<p>Difficulty of implementation, costs, disruption, challenge of public perception</p>	<p>Economics –</p> <p>Contractual and financial risk</p>	<p>Many people buying perceive low carbon to be low cost or no cost, this is strictly not the case and it can be disappointing to them.</p> <p>Significant capital cost which would not be recovered.</p>	<p>Length of time – timescale 10 to 12 years + before commencement</p> <p>Alterations to government priorities and funding</p>	<p>As an architect – integrating the infrastructure into the design proposals in a way which does not reduce the future flexibility or diminish the urban design aspirations of the scheme or plan.</p>	<p>Occupier/owner concerns + impact on success of council</p> <p>Financial – can savings/returns be generated? Is it financially efficient? Additional council cost burden?</p> <p>Promotion of such facilities on non-council owned sites</p> <p>Future proofing</p>
4	<p>What does your organisation need in order for a district energy network to be worthwhile for it?</p>		Justification	<p>Convincing</p> <p>Justification</p>	<p>The ability to justify it to our buyers as a positive cost effective solution.</p>	<p>Guarantee for reliability of system – initial and projected costs</p> <p>Assurance relating to p/downs or problems of supply</p> <p>Any investment required?</p>	<p>Demonstration of worth (in broadest sense) but, fundamentally – in financial viability. Does return justify investment?</p>	

Question		Organisation and representative						
		Cathy Hough – B&NES Corporate Sustainability	Cllr Patrick Anketell-Jones – B&NES	Dave Worthington - Verco	Julian Greaves – Bath Spa University Energy Manager	Malcom Grainger – B&NES Property Services	Derek Quilter – B&NES Divisional Director Project Delivery	Lazaros Exarchakos - DECC
1	<p>What do you see as your organisation's role in a district energy network?</p> <p>For example, customer, investor, champion/enabler etc?</p>	<p>Enabler, investor? Facilitator, standard setter</p>	<p>Enabler Scrutineer</p>	<p>Consultant to Crest Nicholson</p>	<p>Customer</p>	<p>BANES as an enabler/co-ordinator. Strategic objectives Overlapping management (B&amp;NES ownership) Mantra Risk adverse</p>	<p>Enabler – through policy development, is the risk a public sector risk?</p>	<p>Funding, facilitating and providing guidance to Local Authorities for the development of heat networks in England and Wales. On wider context, governments policy to support heat networks may work as enabler for private initiatives</p>
2	<p>What do you see as the benefits of a district energy network?</p>	<p>Carbon targets, regeneration target Meeting standards (BREEAM) revenue generation?</p>	<p>Carbon reduction targets met Better wellbeing/reduce fuel poverty Business opportunities Opportunity to evolve energy supply</p>	<p>Meeting planning targets and Crest Nicholson's corporate sustainability goals.</p>	<p>Long-term heat cost stability Low-carbon Reduced maintenance burden</p>	<p>Economic Benefits Energy targets (building regulations) Links to Council overall objectives</p>	<p>Add to the identity of the EA "Green"</p>	<p>Reduce energy consumed for heat and associated emissions on a national level. University – long term low cost and cost stability Council – strategic objective Crest Nicholson – corporate sustainability targets</p>
3	<p>What do you see as the challenges of a district energy network?</p>	<p>Viability. Complexity of relationships. We can only take it so far (so needs stakeholders to buy in)</p>	<p>New idea in UK, possible scepticism Lack of information Disruption during installation?</p>	<p>Long term CO<sub>2</sub> savings, RHI uncertainty. Financial viability. Cost of energy to customers.</p>	<p>Lack of infrastructure availability during planning and development stages</p>	<p>Complexity Timing Managing new technology</p>	<p>Viability</p>	<p>Technology not widely understood or accepted And bad examples setting bad precedence Hard to convince developers to adopt it. Council financial viability Crest – Uncertainty long term</p>
4	<p>What does your organisation need in order for a district energy network to be worthwhile for it?</p>	<p>Carbon savings, economic viability, stakeholder appetite. Proof that it is preferable to alternatives</p>	<p>Proof of benefits?</p>	<p>Lower capital costs long term certainty on government incentives, eg RHI Cost of energy no more than for individual gas boilers for customers.</p>	<p>Long term cost effective confidence</p>	<p>Viability (Long Term)</p>	<p>Low risk scheme which generates level of return to make it attractive for private sector investment (10%-15%)</p>	<p>Private initiative University – would like to see heat price limited to price index rather than gas price</p>

9.5 Group exercise responses

		Table 1		Table 2		Table 3	
		Neil Dawtrey, Fareen Lalani, Cllr Martin Veal, Simon Martin, Jane Wildblood		Richard Marsh, Richard Horne, Cllr Anketell-Jones, Chris Schulte, Martin Peter, Kathy Hough (Notes taken not on the specific group form and hence do not comply with the format of the other tables)		Malcom Grainger, Julian Greaves, Dave Worthington, Lazaros Exarchakos, Derek Quilter	
		Common views of organisations/representatives	Individual views of organisations/representatives	Common views of organisations/representatives	Individual views of organisations/representatives	Common views of organisations/representatives	Individual views of organisations/representatives
1	<p>What do you see as your organisation's role in a district energy network?</p> <p>For example, customer, investor, champion/enabler etc?</p>	<p>Enabler – B&amp;NES</p> <ul style="list-style-type: none"> <li>Enforcer – planning</li> <li>Infrastructure – Highways</li> <li>Researcher – Technology</li> <li>Landsales – Property</li> </ul> <p>Investor – Crest Nicholson</p>		<ul style="list-style-type: none"> <li>Richard Marsh – as per his notes but noted difference between Council and non-Council owned sites</li> <li>Richard Horne – role of Curo is customer potentially – although no residences on key sites</li> <li>Cllr Anketell-Jones – role of Council is enabler, scrutineer</li> <li>Chris, AM – role of AM is enabler and facilitator</li> <li>Martin Peter, BCC – role of BCC is customer and potential champion for DH</li> </ul>		<p>Council – Enabler – Also a possible customer</p> <p>Bath Spa Uni – Customer</p> <p>Crest Nicholson – Customer and potential provider (EON)</p>	<p>DECC – Facilitator + Kickstarter</p>
2	<p>What do you see as the benefits of a district energy network?</p>		<p>&lt;CO<sub>2</sub> (Good for B&amp;NES, No value for Crest Nicholson)</p> <p>B&amp;NES – ROI and Community Benefits</p>	<ul style="list-style-type: none"> <li>Richard Marsh – reputational (brand/image of Council / N.Quays development), environmental, financial returns (asset value + revenue / ROI), cost savings</li> <li>Richard Horne, Curo – reduce costs for residents / fuel poverty, reduced maintenance, PR</li> <li>Cllr Anketell-Jones – carbon saving, health &amp; wellbeing, business opportunity, future energy supplier</li> <li>Martin Peter BCC – as above</li> </ul>		<p>Customer (Bath Spa) – Long term heat cost stability</p> <p>CO<sub>2</sub> Savings</p> <p>Reduced Maintenance</p> <p>Council (Enabler) – Benefits strategic Carbon Reductions etc</p> <p>DECC – National Level</p> <p>Crest Nicholson – Corporate Sustainability</p>	<p>University (Bath Spa) can take a longer term view</p> <p>No economic gains for B&amp;NES</p> <p>Someone needs to take on financial risk. Not council.</p>
3	<p>What do you see as the challenges of a district energy network?</p>	<p>Public Perception</p> <ul style="list-style-type: none"> <li>Low Carbon = Low/no Cost – Not the case!</li> <li>Capital Investment</li> </ul> <p>Risk</p> <ul style="list-style-type: none"> <li>Financial</li> <li>Reputational</li> </ul> <p>Cost</p> <ul style="list-style-type: none"> <li>Infrastructure</li> <li>Maintenance</li> <li>Replacement</li> </ul>		<ul style="list-style-type: none"> <li>Martin Peter, BCC – lots of change, time frame, timescale (will we still be here as a college?). Long term business case and gvt priorities – will gvt still be funding DH?</li> <li>Cllr Anketell-Jones – new idea (in UK), and lack of awareness, so will people buy into it? Need to focus on behaviours and persuasion. Also disruption (digging roads), and reinstatement (so ensure consider costs of servicing pipework).</li> <li>Richard Marsh – Challenge of convincing (a) Council and (b) tenants/occupiers. Also cost (does it just add to cost?)</li> <li>Curo – how do we know it will remain best value in the future? Also risk of DH taking away people's sense of control (about heating / energy use).</li> <li>BCC – investment</li> </ul>		<p>Listed Buildings</p> <p>Financial Viability</p> <p>Uncertainty – grid decarbonisation, right technology?</p> <p>Government change in legislation?</p>	<p>Planning decisions don't stretch far enough into the future.</p> <p>Infrastructure</p>
4	<p>What does your organisation need in order for a district energy network to be worthwhile for it?</p>	<p>Justification</p> <ul style="list-style-type: none"> <li>Buyers' Benefit (Crest Nicholson)</li> <li>Public Benefit</li> <li>Financial Benefit</li> </ul> <p>(Don't be over optimistic on prices and carbon savings – could regret it)</p>		<ul style="list-style-type: none"> <li>BCC – price certainty, liability, insurance, consistency of delivery.</li> <li>Cllr Anketell-Jones – proof of benefits</li> <li>Richard Marsh – needs to be attractive to tenants. Maybe conventional techs + better fabric is better? As occupiers tend to be nervous of new things.</li> </ul>		<p>Private initiative.</p> <p>Long term cost effective confidence</p> <p>Consumer price index – more stable than using a fuel – as opposed to gas</p> <p>Price and stability</p> <p>Transparency</p> <p>Lower overall costs</p>	<p>Any customers in building longer than boiler?</p> <p>Standardise price?</p>

